



WEST VIRGINIA
STATE
UNIVERSITY

Expression of Interest

HVAC RENOVATION PROJECTS



FACILITY SERVICES COMPANY

229 Carrier Way
Scott Depot, WV 25560

March 26, 2024



WEST VIRGINIA STATE UNIVERSITY EXPRESSION OF INTEREST HVAC RENOVATION PROJECTS

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TRANSMITTAL LETTER

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March 26, 2024

Jerry Rush
Director of Purchasing
West Virginia State University
5000 Fairlawn Avenue
Ferrell Hall Room 301
Institute, WV 25112

Dear Mr. Jerry Rush:

Perfection Group is excited to turn in this Expression of Interest for HVAC Renovations Projects to West Virginia State University. We feel strongly we are the best partner to help West Virginia State University implement the needed HVAC renovations at the five campus buildings. There are several reasons why you should partner with Perfection Group, Inc.:

- **OUR TEAM:** Since 1951 we have exceeded our customer expectations in our 5-state geographic area. Our local presence, third generation family owned business and success in project design, development, implementation, commissioning, service and measurement will be accentuated in this report. We are local, we will be present, we will be visible and we will be part of the West Virginia State University community and team.
- **OUR EXPERIENCE:** We have a proven track record in delivering successful long-term HVAC design, Facility Solutions, Energy Solutions and Capital Planing for our customers that helps improve operational efficiencies while addressing deferred maintenance challenges. Our commitment to designing, installing and servicing our customers sets us apart from our competition. A top-notch team with top notch results. We know the process and will make it a seamless transition to ensure that your student environment is healthy and productive.
- **OUR DELIVERABLE:** Perfection Group has the strongest deliverable in the industry. Unlike our competitors, Perfection Group will provide an engineered plan, implement the solution and verify the results throughout our partnership together.
- **OUR NAME:** With Perfection in our name, we set our standards incredibly high. Our Owners and Executive Leaders are committed, accountable and accessible to you because we care about creating long-lasting and successful partnerships. We are a homegrown construction company with over 322 associates that provide installation and service, engineering, design, project management, measurement & verification and premier leadership. We are more than a vendor, we are a partner.

All of these reasons ensure that **YOUR** project will create resilient solutions for your campus over the next several decades making it a successful legacy project. We welcome the opportunity to review our company with you and we look forward to partnering for years to come. We believe you will see the value in the effort and time committed by Perfection Group to modernize and revitalize your campus for your community.

Sincerely,

Christopher Kenney

Christohpher Kenney
Senior Facility Solutions Executive
Perfection Group, Inc.
440.570.1893
ckenney@perfectiongroup.com



MORE THAN A TRADITIONAL CONSTRUCTION COMPANY

BENEFITS OF WORKING WITH THE PERFECTION GROUP

The Perfection Group is an experienced Mechanical Contractor and Construction Partner that provides a single point of contact for West Virginia State University. Perfection has been in business since 1950 and has helped thousands of customers with capital projects, energy projects, service projects and facility management services. Our team of experts has extensive knowledge of facilities, project service and construction management. The team assigned to your project brings 290 years of project management experience specializing in performance based contracting work to ensure this project is done on time and correctly.

The Perfection Group specializes in HVAC Design & Installation and Facility Improvement projects. We have successfully implemented thousands of projects with numerous customers in our five-state footprint of Ohio, Tennessee, West Virginia, Indiana, and Kentucky over the last 70 years. As a trusted Partner throughout our company footprint, we have provided multiple phases of projects and facility improvement projects. The fact that our customers want to continue working with us as a team member, over multiple phases, speaks volumes about our level of service and commitment to our customers.

We take great pride in our work, and our partnerships and that is the reason for our success. We don't strive to be the largest company in the industry. We strive to be the best and we do this by our focus on project delivery and Legendary Customer Services.

FLEXIBILITY

The Perfection Group provides the flexibility to tailor this program to maximize results for each customer we work with. Unlike many of our competitors, Perfection Group is not owned or a subsidiary of a controls or equipment manufacturer. This means that we are open to any manufacturer for equipment and will team with local contractors to insure that the job is done correctly, on time and adheres to our turn-key, no change order price guarantee.

GUARANTEED SUCCESS

Perfection Group can happily report that we have never missed a project guarantee. As you will see in our detailed expression of interest, our realistic approach to providing accurate design and savings models coupled with our extreme focus on project delivery is the benchmark for our success. We have a dedicated team of qualified, certified and licensed engineers to provide all necessary reporting required by the state, the customer, our board of advisors, and banking and bonding entities.

LEGENDARY CUSTOMER SERVICE

It is our mission to provide our customers with a level of customer service that is unmatched in the industry. Our customers are our most important stakeholders and the lifeblood of our business. Only by satisfying our customers first do we have the opportunity to satisfy the needs of our other stakeholders. We want to meet or exceed their expectations on every partnership. We know by satisfying and delighting our customers they become advocates for our business. We serve our customers competently, efficiently, knowledgeably and with care.

PROJECT MANAGEMENT

Project management is a vital part of The Perfection Group's ability to provide customer satisfaction. We excel in this area, and are flexible enough to help customers gain the full value this project offers. A key to consistent delivery of our projects is our attention to Project Management. At Perfection Group, a Project Manager is provided as a single focal point with responsibility for the implementation phase of the project. The project manager has the ultimate responsibility to balance the customer's needs and expectations with the need to ensure that we meet our cost and delivery projections. We are the single-point of accountability for the customer. Perfection Group directly handles all aspects of project management. The Project Manager will work closely with each customer's designated representatives. This Project Manager will maintain a presence for the duration of the project and provide weekly updates to the administrations. An Assistant Project Manager, or second in command will also be assigned.

PERFECTION GROUP TEAM OF EXPERTS

At Perfection Group our core focus is providing successful projects to our customers and we have built our project team around that goal. We understand the challenges associated with running a university and have brought together a team of industry professionals from diverse backgrounds to help you meet those challenges through our delivery. With previous experience in finance, public lending, as well as all aspects of project execution including development, engineering, management, supervision and estimating, our team is dedicated to developing and implementing trans-formative projects for each of our customers. You will have a consistent team from start to finish which will provide better long-term communication and accessibility to the member districts.

PERFECTION GROUP SPECIALIZES IN WORKING WITH FACILITIES

which means WVSVU will be working with a company that understands the short and long-term impact these projects have on budget planning and operations. We understand the unique job requirements of renovating a facility without disrupting the educational environment. From our diverse backgrounds, our team is able to better assist with the required process of renovating a "live" building.

FAMILY-OWNED COMPANY

Perfection Group is a privately owned, regional mechanical contractor focused on building great project results and lasting relationships. We have a unique company culture of multiple families and friends working within the organization. Perfection Group also has an incredible employee average tenure. The average employee has been with our team for over 12 years. Historically, eighty percent (80%) of our annual revenue comes from repeat business. **Customers who work with Perfection Group don't see us as a vendor, they see us as a long-term partner.**

PARTNERING WITH A FAMILY-OWNED COMPANY

means the owners Todd Albrecht, John Albrecht and Jack Albrecht are accessible and available to WVSVU which will allow for quick decisions and better response times.



"AS PRESIDENT AND OWNER OF PERFECTION GROUP, I AM COMMITTED TO THIS PROJECT—CALL ME ANY TIME. "

W. John Albrecht Jr.,
President/Owner of Perfection Group

John Albrecht
President/Owner

Cell: 513-325-4839

Walbrecht@perfectiongroup.com

P° PERFECTION GROUP

COMPANY NAME: Perfection Group, Inc.

FEDERAL EMPLOYER IDENTIFICATION NUMBER
31-1067245

CORPORATE MAILING ADDRESS:
2649 Commerce Boulevard
Cincinnati, OH 45241

PHYSICAL ADDRESS IN WEST VIRGINIA:
229 Carrier Way
Scott Depot, WV 25560

PROJECT CONTACTS

ANDREW APRO
PRESIDENT GREEN SOLUTIONS
Perfection Group, Inc.
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CHRISTOPHER KENNEY
SENIOR FACILITY SOLUTIONS EXECUTIVE
Perfection Group, Inc.
Phone: 440.570.1893
Email: ckenney@perfectiongroup.com

NAME & ADDRESS OF PARENT COMPANY
Perfection Group, Inc.
2649 Commerce Boulevard
Cincinnati, OH 45241

FORMER NAME:
Perfection Services, Inc.

QUALIFIED PROVIDER STATUS:

The Perfection Group is an experienced Design Build Partner that provides a single point of contact for our clients. Our team of experts has extensive knowledge of the HVAC and Building Automation design, installation, service and the construction marketplace. The team assigned to your project brings 255 years of project management experience specializing in renovating older facilities and improving the efficiency, comfort and health of buildings.

TYPE OF FIRM: Corporation

COMPANY % OF REVENUE BREAKDOWN:
- 27% Performance Contracting
- 33% Design Build Contracting
- 40% Service & Maintenance Contracts

YEARS UNDER PRESENT NAME: 21 years

YEARS UNDER PREVIOUS NAME: 53 years

JOINT VENTURES & OTHER PEER PARTNERS FOR THIS PROJECT: None

ABILITY TO SELF-PERFORM:

- HVAC Design
- HVAC Estimating
- HVAC Installation
- Building Automation Design & Install
- Electrical

FINANCIAL REPORT:
Available upon request.

LAWSUIT INVOLVEMENT:
No

CONSTRUCTION ARBITRATION INVOLVEMENT:
No

NATIONAL RELATIONS BOARD OR SIMILAR INVOLVEMENT:
No

OSHA-TYPE PROCEEDINGS:
No

BANKRUPTCY INVOLVEMENT:
No

YEARS INVOLVED WITH HVAC RENOVATION PROJECTS:
74+ years



STATE QUALIFICATIONS:

West Virginia, Indiana, Ohio, Kentucky,,
Alabama, Georgia & Tennessee

SUMMARY OF FINANCIAL STRENGTH:

Perfection Group has been very financially stable over its long company history. Particularly over the last 10 years we have had much success due in part to our HVAC Contracting and Total Facility Management projects. Our success has allowed us to grow internally and expand geographically.

TYPE OF PROJECTS: Design-Build, Self-Performance, General Contractor

SELF-PERFORMANCE: Perfection Group, Inc. takes great pride in being able to self perform a great deal of the work associated with our projects. This provides a greater control of schedule, accountability and delivery to the customer. We self perform the following:

ENGINEERING

DESIGN

ESTIMATING

ENERGY CALCULATIONS

HVAC INSTALLATION

HVAC SERVICE

BUILDING AUTOMATION
CONTROLS

CONSTRUCTION
MANAGEMENT

SERVICE + MAINTENANCE

HVAC Preventative Maintenance
Asset Protection Planning
HVAC Risk Mitigation
Maintenance & Repair Savings
HVAC Capital Planning & Design
Over 250 Technicians & Mechanics
24/7 Service

MECHANICAL DESIGN-BUILD

Turn-Key HVAC Design
Design | Install | Commissioning
Building Automation Controls
In-House PE's, LEED, CEM, GBS Team
Mechanical & Electrical Design
Major Renovation Design & Planning
Construction Management



Guaranteed Savings Programs
Energy Usage Analysis
Total Operations Review
Sustainable Construction
Comprehensive Facility Planning
Paid from Savings Solutions
Capital Spending Planning
Incentives | Rebates | Tax Credits

GREEN SOLUTIONS

Cost of Operational Profile Reviews
Cost Reduction Planning
Outsourcing of Facility Operations
Janitorial Service
General Maintenance Service
HVAC Risk Mitigation
Landscaping Services

TOTAL FACILITY SOLUTIONS



APPROACH

We design, build, & improve facility comfort, efficiency & health.

THE CHALLENGE

Commercial buildings consume **40%** of all utilities in the U.S.

30% of this energy is wasted

VISIT

perfectiongroup.com

PURPOSE DRIVEN. FUTURE FOCUSED.

As a partner to our customers, we offer solutions that save on operational costs and reduce energy consumption. We stand behind our work and guaranteed your results.

We believe a well-managed facility can *Transform* our world.



SCAN QR CODE
to watch a project highlight



EMPLOYEE STATISTICS

322 Associates

12 Year Average
Tenure

200 Service Techs

76 Field Installers

4 Professional
Engineers

ASHRAE Leaders

LEED Leaders

Energy Star Leaders

24/7 Service





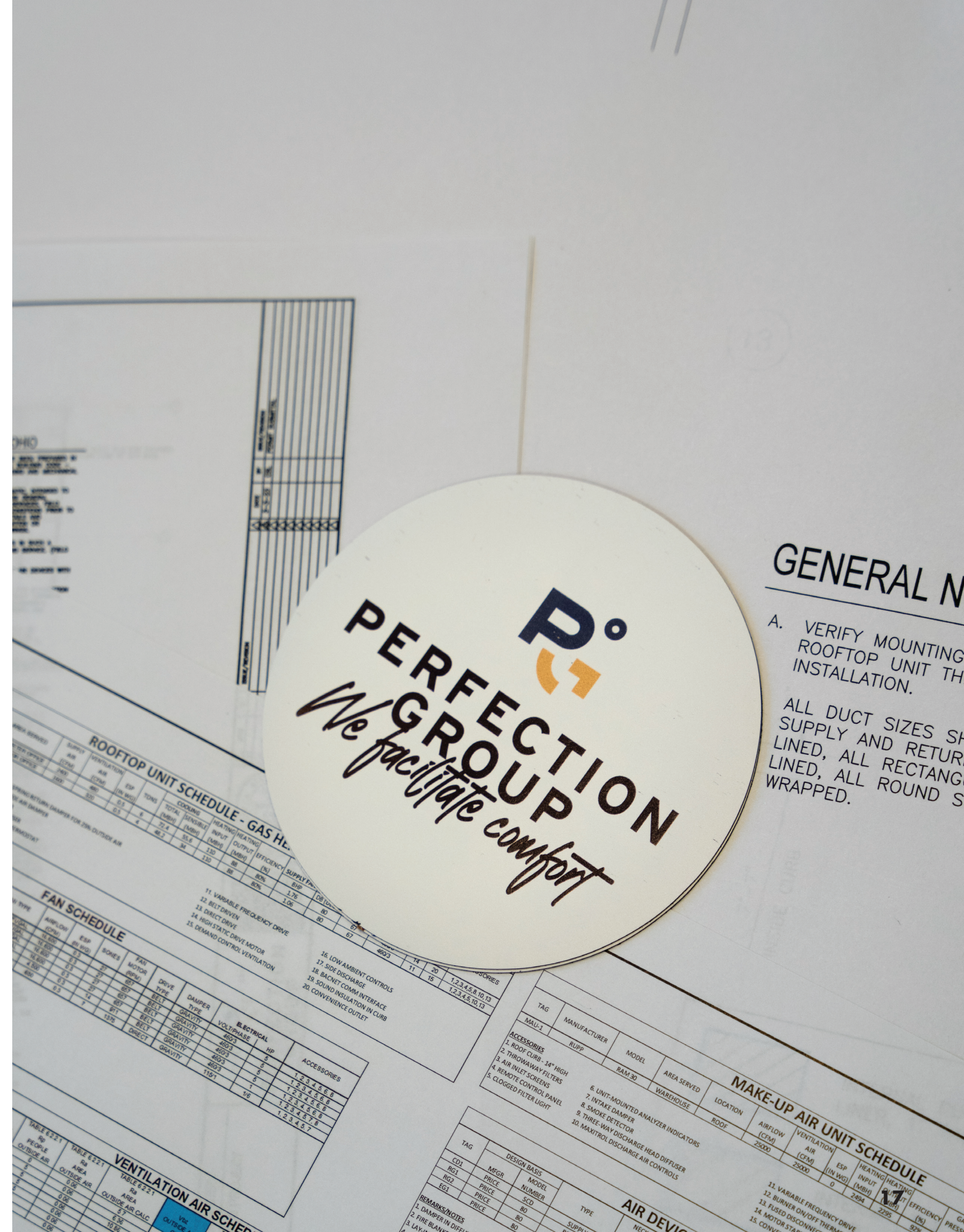
TOTAL FACILITY MANAGEMENT - BENEFITS & MARKET CHALLENGES



FACILITY SERVICES



We believe a well-managed facility can *Transform* our world.



OWNERSHIP TEAM



YEARS OF EXPERIENCE: 27

John Albrecht
Owner
Chief Operating Officer
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 513.325.4839
E-mail:
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YEARS OF EXPERIENCE: 61

Jack Albrecht
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Chairman of the Board
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YEARS OF EXPERIENCE: 22

Todd Albrecht
Owner
Chief Executive Officer
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 talbrecht@perfectiongroup.com



EXECUTIVE TEAM



YEARS OF EXPERIENCE: 16

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 amapro@perfectiongroup.com



YEARS OF EXPERIENCE: 40

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YEARS OF EXPERIENCE: 16

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YEARS OF EXPERIENCE: 15

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President Service Division
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YEARS OF EXPERIENCE: 38

Darryl Jackson
President Design Build
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 djackson@perfectiongroup.com



YEARS OF EXPERIENCE: 26

Chris Kenney
Senior Project Coordinator
Phone:
 440.570.1893
E-mail:
 ckenney@perfectiongroup.com

PROJECT DEVELOPMENT TEAM



YEARS OF EXPERIENCE: 16

Michelle Markus
Professional Engineer

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YEARS OF EXPERIENCE: 7

Steve Redden
Professional Engineer

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YEARS OF EXPERIENCE: 35

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YEARS OF EXPERIENCE: 40

David Blevins
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YEARS OF EXPERIENCE: 27

Scott Burke
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YEARS OF EXPERIENCE: 35

Steve Smith
V.P. Mechanical Operations

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OPERATIONS TEAM



YEARS OF EXPERIENCE: 5

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Green Operations Director

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YEARS OF EXPERIENCE: 27

Keith Jordan
Operations & Project Delivery

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YEARS OF EXPERIENCE: 7

Aaron Kessler
Project Development

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DESIGN TEAM



YEARS OF EXPERIENCE: 31

CHRISTOPHER LONG
V.P. Design Build Engineering

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E-mail:
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YEARS OF EXPERIENCE: 29

DOUG NEWBERRY
Senior HVAC Design Engineer

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YEARS OF EXPERIENCE: 26

JOHN HARRINGTON
Sr. Project Development Engineer

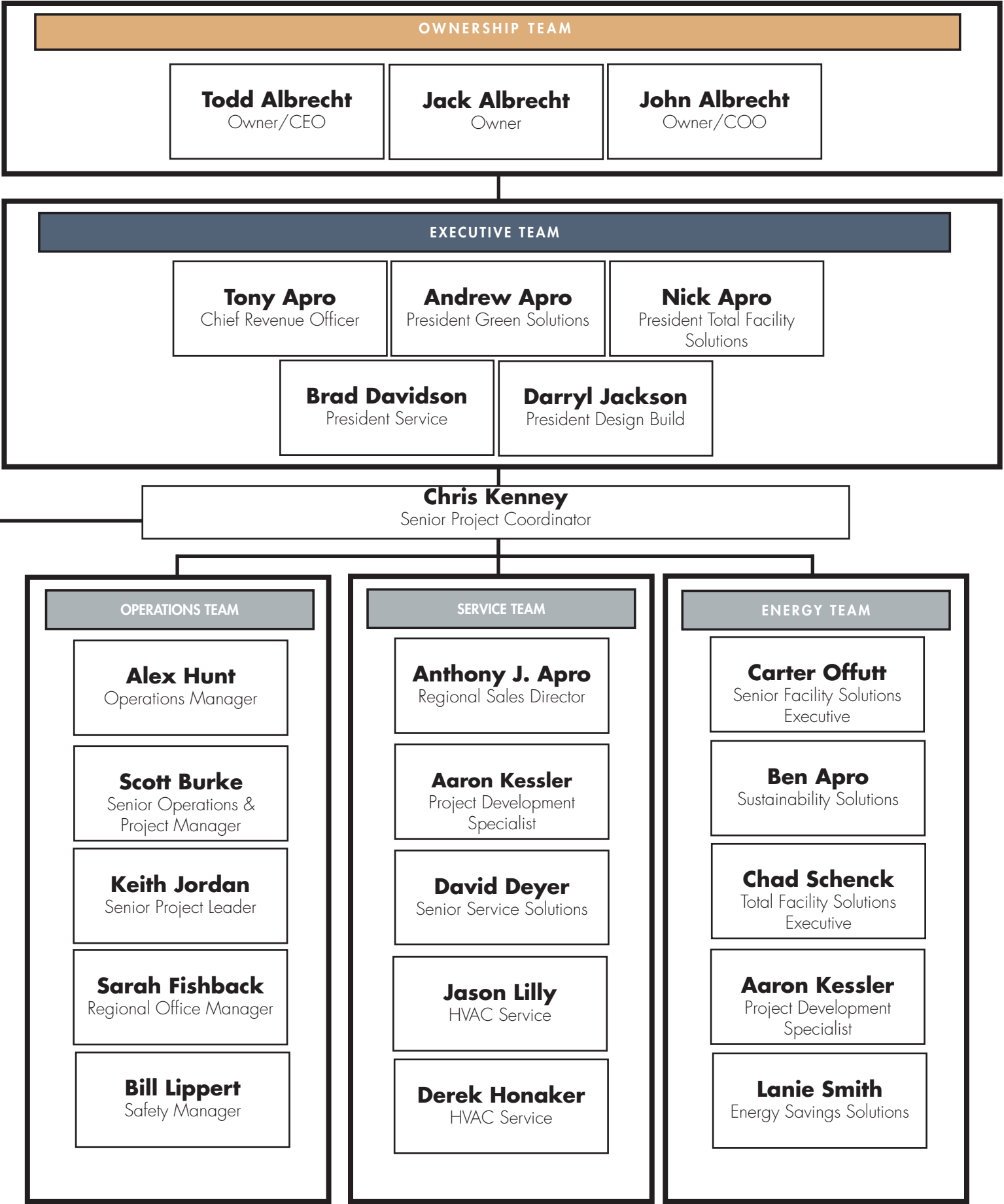
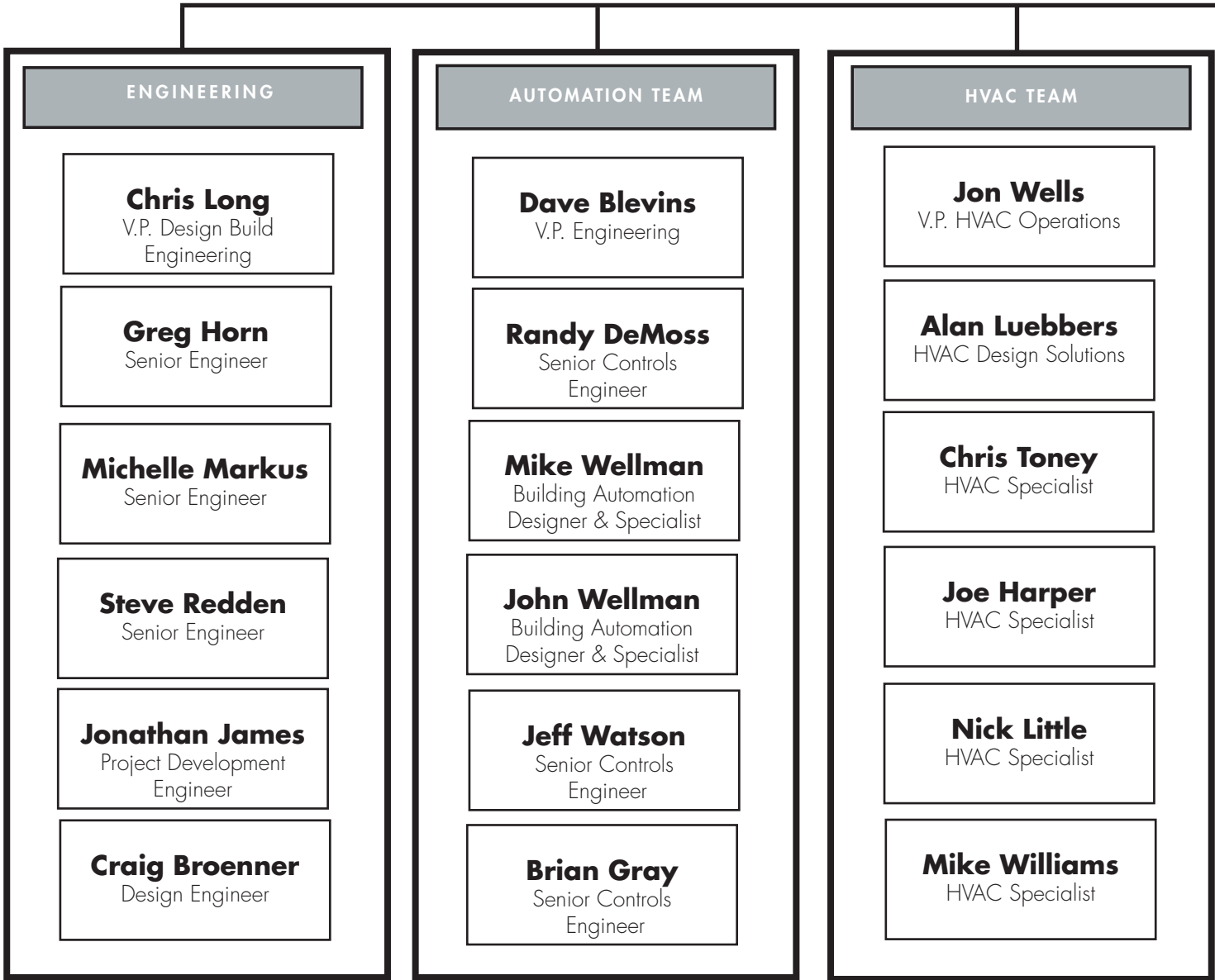
Phone:
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E-mail:
jharrington@perfectiongroup.com



MESSAGE FROM THE OWNER OF PERFECTION GROUP

At Perfection Group, we are changing the way facilities utilize sustainability design and facility management and that starts with our team. In addition to a combined 160 years of experience with traditional service projects, our team brings together people with diverse backgrounds, each selected to improve the project process and outcome for our partners. Whether it's in construction management, finance, or facility management and marketing, our team has the experience to bring creative solutions that produce greater savings and the skill set needed to complete the project on budget and on time. Below is your team, built specifically for WVSU.

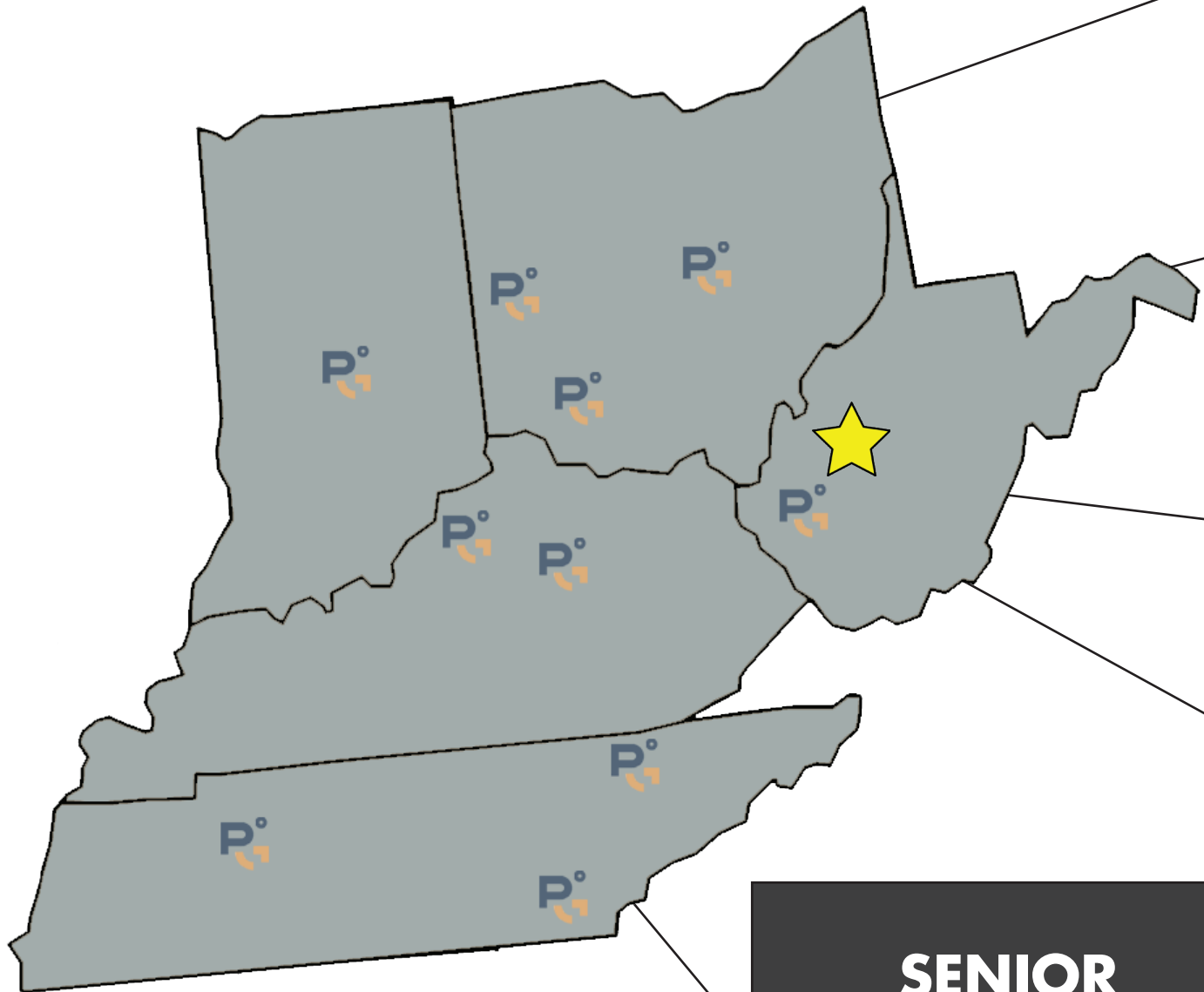
- John Albrecht



"The strength of a team is each individual member. The strength of each member is the team."
- Phil Jackson

MECHANICAL INSTALL & SERVICE TEAM

Perfection Group, Inc. has a team of installers, service technicians, operations managers, service managers, engineers and senior designers. All our local team will help support any client from the beginning of a project to completion. We understand the value having this team internally to our organization, but we can also utilize other local preferred contractors to support construction.



**76 FIELD
INSTALLERS**

**100 SERVICE &
PROJECT
TECHNICIANS**

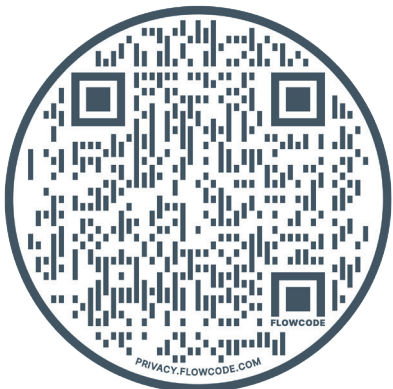
**14 HVAC
DESIGNERS &
ENGINEERS**

**20 PROJECT
MANAGERS &
OPERATIONS
SPECIALISTS**

**SENIOR
LEADERSHIP
&
MANAGEMENT**



**SEE QR CODE FOR
TEAM CERTIFICATIONS**



REFERENCES

CUSTOMER NAME	CONTACT PERSON	LOCATION	PROJECT COST	SERVICES	GOALS
Frontier Communications	Steve Ray Facility Director	West Virginia	\$10,000,000+	- HVAC Design - HVAC Installation - HVAC Service	- Modernization - Efficiency - Building Comfort/Health
Amazon	Kristin Dent Facilities Director	West Virginia	\$1,000,000	- HVAC Design - HVAC Installation - HVAC Service	- Modernization - Efficiency - Building Comfort/Health
UTC	Rodney Wilson Senior Facilities Engineer	West Virginia	\$4,160,000	- HVAC Design - HVAC Installation - HVAC Service	- Modernization - Efficiency - Building Comfort/Health
Camden Clark Hospital	Barry Justice Engineer	West Virginia	\$250,000	HVAC Assessment & Design	- HVAC Upgrades - Efficiency - Building Comfort/Health
Bible Center Church & School	Steve DeBord CFO	West Virginia	\$129,000	- HVAC Design - HVAC Installation - HVAC Service	- Modernization - Efficiency - Building Comfort/Health
EQT	Ed Chavern Facilities Director	West Virginia	\$500,000	- HVAC Design - HVAC Installation - HVAC Service	- Modernization - Efficiency - Building Comfort/Health
Soaring Eagle Lodge	Jerri Stipe Owner	West Virginia	\$485,125	- HVAC Design - HVAC Installation - HVAC Service	- Modernization - Efficiency - Building Comfort/Health
Marshall University	Mike Weaver Director	West Virginia	\$625,000	- HVAC Design - HVAC Installation - HVAC Service	- Modernization - Efficiency - Building Comfort/Health
Montgomery General Hospital	John Roles Plant Engineer	West Virginia	\$800,000	- HVAC Design - HVAC Installation - HVAC Service	- Modernization - Efficiency - Building Comfort/Health
West Virginia University Hospital	David Everly Hospital Engineer	West Virginia	\$500,000	HVAC Renovation HVAC Service	- Modernization - Efficiency - Building Comfort/Health
City of South Charleston	Rick Atkinson City Manager	West Virginia	\$750,000	HVAC Service & Guaranteed Savings Project	- Modernization - Efficiency - Building Comfort/Health
Chase Bank Tower	Peg Bowden Property Manager	West Virginia	\$1,000,000	HVAC Design	- Modernization - Efficiency - Building Comfort/Health
City of Ashland	Mike Graese City Manager	Kentucky	\$15,000	HVAC Assessment & Design	City Hall HVAC Modernization
Murray State University	Angela Rowlett Lampe Assistant Faciltiy Director	Kentucky	TBD	HVAC Assessment & Design of Science Center	Major renovation of 50 year old Science Center
Middle Tennessee State University	Kim Hand Assistant HVAC Director	Tennessee	\$9,750 (Assessment)	HVAC Assessment of Dorms & Apartments	Capital Planning for HVAC Assessments
Georgetown College	Sally Wiatrowski V.P. Operations	Kentucky	\$225,000 (And Assessments)	HVAC Design, Energy Efficiency Projects	Energy Efficiency Upgrades, HVAC Comfort & Consistency
Cintas Corporation	Scott Hall Maintenance Director	Kentucky	\$1,000,000+	- HVAC Design - HVAC Installation - HVAC Service	- Modernization - Efficiency - Building Comfort/Health

CUSTOMER NAME	CONTACT PERSON	LOCATION	PROJECT COST	SERVICES	GOALS
Morgan County - Phases 1-6	Linda Pruitt Auditor 765-342-1001	Indiana	\$3,849,174	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
City of Middletown	Paul Lolli City Manager 513-425-7766	Ohio	\$4,365,349	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
City of Paris	Jamie Miller City Manager 859-987-2110	Kentucky	\$2,296,419	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
City of Cynthiana	James Smith Mayor 859-234,7150	Kentucky	\$1,953,994	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
City of Louisa	Harold Slone Mayor 606-638-4038	Kentucky	\$1,900,457	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Lawrence County	DeAnna Holliday Commissioner 740-533-4300	Ohio	\$6,591,317	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
City of Lawrence	Zach Brown Chief of Staff 317-542-4466	Indiana	\$5,521,646	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
City of Hammond - Phases 1-2	Thomas McDermott, Jr. Mayor 219-853-6300	Indiana	\$16,779,282	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
City of South Euclid	Georgine Welo Mayor 216-381-0400	Ohio	\$6,261,040	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Wilson County Schools	Jeff Luttrell Director of Schools 615-444-3282	Tennessee	\$6,290,698	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Jefferson County Schools	Tommy Arnold Director of Schools 865-397-3194	Tennessee	\$5,735,336	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Greater Clark County Schools - Phases 1 & 2	Laura Hubinger Chief Financial Officer	Indiana	\$12,449,999	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Wyoming City Schools	Josh Stubervoll Director of Facilities	Ohio	\$4,590,119	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Dayton Public Schools	Mark Pierson Manager of Operations	Ohio	\$7,100,400	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health

To watch a project highlight, please scan the following QR code:



REFERENCES

CUSTOMER NAME	CONTACT PERSON	LOCATION	PROJECT COST	SERVICES	GOALS
Boyle County	Duane Campbell County Engineer 859-238-1100	Kentucky	\$2,843,549	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Jessamine County	David West County Judge 859-885-4500	Kentucky	\$799,788	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Bourbon County	Mike Williams County Judge 859-987-2135	Kentucky	\$580,362	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Pike County	Terry Rogers County Engineer 606-432-6247	Kentucky	\$1,338,167	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Adair County	Gale Cowan Former County Judge 270-250-3271	Kentucky	\$351,744	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Carter County	Mike Malone Former County Judge 606-316-4063	Kentucky	\$1,755,373	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Pulaski County	Steve Kelley Former County Judge 606-305-4114	Kentucky	\$4,560,782	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Greenup County	Bobby Carpenter - Former County Judge 606-831-1733	Kentucky	\$1,495,060	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Bullitt County	Jerry Summers County Judge 502-543-2262	Kentucky	\$2,771,983	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Boyd Couny	Eric Chaney County Judge 606-739-4134	Kentucky	\$1,822,190	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
McLean County	Curtis Dame County Judge 270-273-3213	Kentucky	\$1,886,725	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Owen County	Casey Ellis Former County Judge 502-514-8654	Kentucky	\$1,388,952	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Woodford County	James Kay County Judge 859-420-0963	Kentucky	\$4,756,297	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Anderson County	Orbrey Gritton County Judge 502-839-3471	Kentucky	\$1,672,076	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Madison County	Reagan Taylor County Judge 859-624-4700	Kentucky	\$7,058,120	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health
Powell County	James Anderson, Jr. Former County Judge 606-663-2834	Kentucky	\$1,125,527	- HVAC Design - HVAC Installation - Guaranteed Savings	- Modernization - Efficiency - Building Comfort/Health



GREATER CLARK COUNTY SCHOOLS - IN PROJECT HIGHLIGHT

Perfection Group, Inc. took over the facility management of all 16 Greater Clark County Schools facilities in 2021. We provide a guaranteed savings annually with an all-inclusive services management of custodial, landscaping, general maintenance and HVAC. Along with our daily services to GCCS, we also have helped them create a more healthy, efficient and sustainable learning environment with major HVAC, electrical, building envelope and automation controls upgrades over the last 3 years.

Perfection Group, Inc. has also helped Greater Clark County Schools with engineering and design on three new schools that are being constructed to help offset the normal engineering fees associated with design firms. As part of our partnership we have not charged Greater Clark County Schools with any of these fees. To date we have done nearly \$78,000,000 worth of service, construction and energy work for the district.



UTICA ELEMENTARY

JEFFERSONVILLE, INDIANA

SCOPE

ESSER III Mechanical Project & Capital Renovation Project

PROJECT INVESTMENT
\$2,788,667

CONTACT

Laura Hubinger
Chief Financial Officer
219.313.3887

FEATURES

- Install (1) 80-ton air cooled chiller.
- Install (21) hot water/chilled water vertical unit ventilators & (14) hot water/chilled water ceiling mounted unit ventilators.
- Install (1) gas heat/cooling packaged unit for the gym.
- Install (1) VAV gas heat/cooling packaged unit for the main office area.
- Install (1) variable air and temperature gas heat/cooling packaged unit for principal's office.
- Replace (6) fan powered VAV boxes with hot water reheat in main office/principal's office.
- Replace (2) hot water/chilled water air handling units that serve the cafeteria.
- Replace (2) direct-fired make-up air units.
- Replace (2) chilled water pumps, (2) hot water pumps, and (2) dedicated boiler pumps.
- Replace (15) exhaust fans with variable speed motors.
- Retro-commission domestic hot water system.
- Install (1) circulation fan for the gymnasium.
- Upgrade current building automation system controls.
- Replace carpet with 3mm luxury vinyl tile throughout the entire school.
- Replace existing translucent skylights with new translucent system - (4) shed roofs and (4) vertical wall systems.
- Mill and replace approximately 127,000 square foot of pavement.

UTICA ELEMENTARY SCHOOL - HVAC MODERNIZATION

Greater Clark County Schools | Jeffersonville, IN



GCCS used ESSER funding to replace all the ground mounted UV's and Perfection Group installed new ducted Temspec units to create a more optimal learning environment and efficient operation

NORTHAVEN ELEMENTARY

JEFFERSONVILLE, INDIANA

SCOPE

ESSER III Mechanical Project & Capital Renovation Project

PROJECT INVESTMENT
\$4,739,402

CONTACT

Laura Hubinger
Chief Financial Officer
219.313.3887

FEATURES

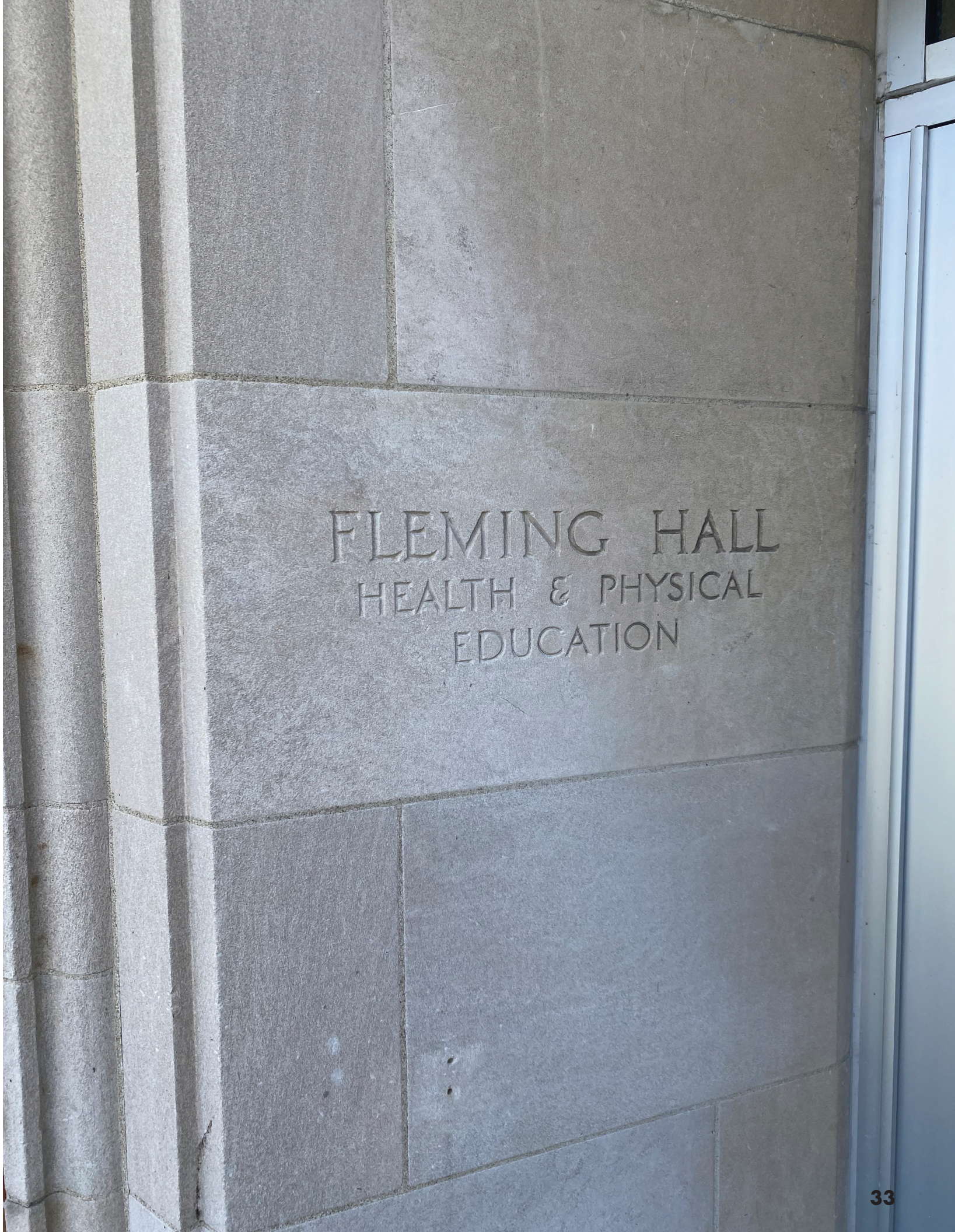
- Install new chilled water and hot water piping for equipment additions/upgrades.
- Replace (5) VAV hot water/chilled water roof mounted air handling units for the classrooms.
- Install (1) VAV gas heat/cooling packaged unit for office area.
- Replace (26) fan powered VAV boxes with hot water reheat for classrooms.
- Install (8) fan powered VAV boxes with hot water reheat for office area.
- Replace (16) ceiling mounted 4-pipe fan coils (corridors, restrooms, lockers, storage).
- Install (8) hot water/chilled water vertical unit ventilators (classroom additions).
- Replace (1) roof mounted hot water/chilled water air handling unit (kitchen).
- Install (2) ductless split systems for data closets.
- Replace (2) hot water radiators in main entryway.
- Install (1) gas heat/cooling packaged unit for cafeteria.
- Replace (2) gas heat/cooling packaged units for gymnasium.
- Replace (1) gas heat/cooling packaged unit for lobby.
- Replace (2) chilled water pumps and (2) hot water pumps.
- Replace (12) exhaust fans with variable speed motors.
- Upgrade current building automation system controls.
- Replace entire roof of old portion of building with new Built-Up Roofing system with 30 year warranty.

ENERGY STAR AWARDS



ENERGY STAR LABELED CUSTOMERS	
CUSTOMER NAME	YEAR
Charlestown High School	2/6/2024
Northaven Elementary School	2/6/2024
River Valley Middle School	1/17/2024
Franklin Square Elementary School	1/9/2024
Madison County Courthouse Annex	12/28/2023
Anderson County Courthouse Annex	12/8/2023
Powell County KY Courthouse	10/16/2023
Anderson County Courthouse	10/9/2023
Woodford County Courthouse	9/22/2023
Clinton County - Administrative Complex	8/23/2023
Lakefront at Keystone Building 8	4/29/2022
Lakefront at Keystone Building 6	4/29/2022
Lakefront at Keystone Building 14	3/11/2021
Lakefront at Keystone Building 13	2/27/2021
Lakefront at Keystone Building 1	2/25/2021
Lakefront 15	10/2/2019
Parkwood One	9/11/2019
Parkwood Eight	9/11/2019
Luxottica	8/22/2019
Morgan County Admin Building	8/14/2019

ENERGY STAR LABELED CUSTOMERS	
CUSTOMER NAME	YEAR
City of Monroe Ohio-City Administration Building	8/24/2018
River Road I	8/23/2018
River Road II	8/23/2018
One Penn Mark (EnergyPrint)	7/17/2018
Two Penn Mark 2013 (EnergyPrint)	7/17/2018
Clinton County Courthouse	7/2/2018
Clinton County Prosecutor's Office	6/28/2018
Brookvale II	6/20/2018
Morgan County IN Courthouse	4/26/2018
Carter County Courthouse	2/26/2018
Auglaize County Courthouse	2/7/2018
Bourbon County Courthouse	2/6/2018
Boyle County Courthouse	2/6/2018
Building 73	1/24/2018
Lakefront at Keystone Building 2	12/27/2017
Building 72	12/18/2017
St. Albert the Great Campus	4/11/2017
Lakefront at Keystone Building 7	11/28/2016
Mary Queen of the Holy Rosary	10/17/2016
Pike County Courthouse	9/4/2015
Lawrence County, OH - Courthouse	6/11/2012
Washington County Courthouse	9/15/2009



OUR DEVELOPMENT APPROACH

The Perfection Group follows a stringent process for identifying energy conservation measures, HVAC needs and other facility improvement measures to ensure that savings are “real” and verifiable. During the development of this HVAC Renovations Program we divide the process into two distinct phases. The first phase is dedicated to evaluating and determining the historical energy consumption for the building, system operational profile, as well as operating expenses in order to accurately establish the baseline from which future energy savings are measured. This is a critical component to the success of any energy performance program. The second phase of our assessment utilizes the information from the historical data and tailors an renovation program that maximizes the potential savings

to the customer while making as many infrastructure upgrades that are economically feasible. Outlined below is a summary of the process we followed to preliminary evaluate and analyze the facilities.

The following pages will go into greater detail.



PROJECT DEVELOPMENT

DESIGN

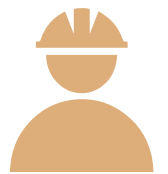
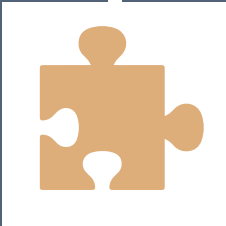
FINANCING

IMPLEMENTATION

PROJECT MANAGEMENT

MEASUREMENT & VERIFICATION

TRAINING



This phase includes all activities geared around information gathering and initial surveys. Perfection Group handles all coordination, communication and technical aspects to provide the preliminary project scope and savings.

Design is an incredibly important piece with this program. Perfection Group handles all design services and takes a holistic approach to ensure your investment into system improvements work together correctly and efficiently.

Perfection Group supports and assists our customers at all levels when it comes to identifying the correct funding instrument. We can provide full services for securing financing or we can take a backseat to your finance department on the preferred choice of funding for this project. We are as involved as you want us to be.

Perfection Group handles all implementation aspects of the project, including all planning, coordination, communication and on site activities. We take a white glove approach when working in your occupied facility to achieve safe and minimally disruptive construction.

Perfection Group applies best practices related to planning, executing, monitoring and controlling and proving performance. This approach is applied from project development to implementation to measurement and verification.

Perfection Group measures and verifies every form of savings (if necessary) as part of our guarantee. This brings a level of assurance for the customer that is unmatched in the industry. We have never missed a performance guarantee.

Perfection Group, with its team of contractors, provides training for all system improvements. The customer staff will have full access to training sessions and materials. A complete operation and maintenance (O&M) manual is provided for the project.

1. INITIATION PHASE

A formal kick-off meeting with WVSU and Perfection Group begins this process. This meeting of the minds helps everyone understand the needs and expectations and the customers vision. During this phase, the Perfection Group team will:

1. Identify project goals and objectives with the WVSU Administration.
2. Establish a core team including a recurring project update meeting for continuity and ongoing communication.
3. Develop contact list including team members and appropriate staff for information requests.
4. Create a draft of the project development schedule, which will often be updated to offer the customer a precise and dependable guide.
5. Meet with department leaders and associated staff to better understand operations and project needs.
6. Presentation of Perfection Group capabilities and services.



2. BASELINE DEVELOPMENT

Next, we plan and prepare design studies, scope estimating and preliminary savings calculations. Meticulous coordinating, modeling and scheduling are part of this process. In this phase, the Perfection Group team will:

1. Completed an extensive survey of the (5) WVSU locations.
2. Collected baseline cost data, such as bills, invoices and budget line items from the customer staff.
3. Reviewed existing blueprints, engineering studies, master plans, etc.
4. Established baselines for utility, operational and maintenance cost data.
5. Modeled and calculated budgetary energy and operational savings.
6. Scheduled and coordinated subcontractor site visits.
7. Developed budgetary scope and project costs.
8. Have continuing discussions with the customer team and staff to ensure alignment with project goals.



3. SCOPE REVIEW WORKSHOP

In this phase, Perfection Group will presents preliminary scope and savings calculations to customer to evaluate and select scope for the final proposal. During this phase, the Perfection Group team will:

1. Present the WVSU Team with detailed scope and pricing along with design alternatives.
2. Provide annual guaranteed savings for all scope items (if applicable).
3. Evaluate financial lending opportunities.
4. Present several cash flow scenarios detailing total cost and energy/environmental benefit.
5. Discuss and collect feedback from the customer team to prepare the final proposal.



4. PROPOSAL DELIVERY

During this final phase, the team will fine-tune the scope and guaranteed savings into crystallized documents and specifications that are ready to go to contract. This ensures constructibility issues have been fully vetted, the schedule is at its tightest and all cost and savings models have been completed for optimal functionality. During this phase, the Perfection Group team and WVSU will:

1. Finalize the annual savings by renovating to higher efficient HVAC systems and controls.
2. Write detailed scope of work and pricing.
3. Complete the Measurement & Verification plan for the guaranteed savings project (if applicable) and .
4. Complete the construction schedule (work around the class schedule/student schedule).
5. Select and finalize financing package.
6. Review drawings for constructibility and ensure all documents are complete, which reduces changes and delays.
7. Provide full spectrum of project benefits.



“WE WERE IN A SITUATION WHERE OUR HVAC HAD TO BE ADDRESSED, TO ADDRESS THEM AND HAVE THE SAVINGS GUARANTEED, RATHER THAN TAKING MONEY OUT OF THE BUDGET AND GETTING NOTHING IN RETURN, IS A REAL POSITIVE.”

Orbrey Gritton
Anderson County Fiscal Court
County Judge Executive

HVAC DESIGN PROCESS

INTEGRATED TEAM APPROACH

The customer will have a project development manager serving as a single point of contact throughout the design phase. Perfection Group's team has collaborated in developing scope options, cost models, savings models and program benefits for customer to consider.

TURNKEY DESIGN SOLUTION

Perfection Group understands that firm fixed pricing is important to you which is why we have provided a turnkey, firm-fixed pricing structure for this project. Once the scope of work is finalized, we will provide a Guaranteed Maximum Price (GMP) for the agreed upon scope of work. Our GMP ensures that any budget overages will be Perfection Group's responsibility to cover so customer will avoid incurring any additional costs. In this structure, the project costs we deliver represents the maximum price the customer will pay ensuring you will receive the highest achievable return on its investment.

SUBCONTRACTOR PROCUREMENT

Our team maintains an extensive database of local businesses and subcontractors from which we identify and select the best fit for your project criteria, based on project experience, project complexity and size, proximity to the proposed job location and available manpower. Each subcontractor must be pre-qualified through an initial qualification and detailed project scope review. It is our practice and policy to invite active participation from all key project team members, including the development and design teams, when subcontractors and suppliers are being selected.

ESTIMATING INNOVATION & TECHNOLOGY

Combining state-of-the-art technology with our industry-leading expertise, Perfection Group delivers tremendous detail and depth in its estimates. With Perfection Group, you will be armed with reliable information that will enable you to consider multiple options and scenarios in order to find the best fit. That knowledge will translate to cost savings and answers to virtually every design question. Perfection Group can also deliver visuals, simulations and renderings of actual field conditions to plan for logistics, constructibility and safety.

OUR IMPLEMENTATION APPROACH

Quality Control on an renovation project is a dynamic process. There will be many moving pieces related to securing material supply, scheduling of worksite demolition, worksite preparation, shipping/receiving and storage of materials, waste streams/disposal (per Fed/State/Local guidelines), recycling of old/unused materials, subcontractors/trades required for construction, Perfection Group personnel, installation and finally commissioning and customer turnover.

Our motto regarding the end-user is to provide “Legendary Customer Service”. This means providing a finished project that exceeds the expectations of the customer and through the implementation of our services, the customer will want to conduct future business with our organization. Our Quality Control is ingrained in our culture and incorporates distinct phases of our process. All Quality Control processes incorporate the design meets code requirements, compliance with Federal, State and Local regulations and the health and safety concerns of all parties involved.

One of the many value add components Perfection Group employs is the Perfection Group Engineering Team as a “Total Package”. Perfection Group has in-house “Green” Engineers, Design-Build Engineers, Energy and Utility Engineers and Quality Control/Commissioning Engineers. Our Quality Control Team is dedicated to all levels of a project and brings 40+ years of experience in project management, safety, system start-up, commissioning and maintenance. The QC team works between all inter-company divisions and subcontractors to review engineered solutions, field installation and practical application to ensure the end product meets the design intent

ENGINEERING

- Engineering & Design – Accounting for proper system design based on equipment selection, design capabilities, load calculations and energy/building modeling.
- Review of facility drawings, previous or expected/future changes in facility design or use, to ensure design meets customer expectations for current and future use.
- Energy, Operational and Capital cost savings calculations to support/justify the Energy/Facility Improvement Measures developed to determine the final Scope of Work.
- Definition of a Final Scope of Work with guaranteed savings calculations and cash flow models.
- Final submittals for customer acceptance, negotiation of contract terms and understanding customer expectations.

Once the Engineering component is completed the implementation process begins, Quality Control transfers to the Operations and Project Management Team.

A scheduling chart will be introduced with preliminary targets for each component of the installation. This will provide insight into what process will be performed, by whom and when it will be started/completed. This is provided by our project manager. We will have on-site project managers / supervisors monitoring and overseeing these processes. The scheduling chart organizes our processes during construction to maintain a consistent and targeted timeline for project completion.

Safety is an important factor in the successful delivery of a project. We employ a full-time Safety Director who will inspect the work site prior to construction, meet with all teams for a safety review and identify any issues/concerns pre-project. During the project, manager and supervisors will provide routine communications on continuing safety on the jobsite. Any safety issues discovered during construction will be identified, communicated and remedied prior to any commencement of the construction process. Weekly on site Tool Box Talks are conducted to assure safety measures are being reviewed and followed during the implementation process.



Equipment and Materials will be inspected by the project manager/supervisor upon receipt for damage and exactness of order and will be delivered for installation or to a proper staging area.

CONSTRUCTION

- Pre-Construction planning and safety meetings between owner/agency and Perfection Group to create/provide a communication flowchart.
- Define construction timeline and perform a Safety site inspection to identify any possible issues related to working within the customer facility.
- Define construction, storage/staging, prep areas with owner.
- Perform review of Subcontractor Quality Control/Safety programs.
- Create inspection/safety reports and communication hierarchy (Owner, Contractor and Subcontractor) and schedule for routine inspection/safety reporting.
- Communicate construction/safety issues and concerns, which may occur by contractor, subcontractor or owner to the owner and provide appropriate remedies and resolutions in a timely manner.
- Project Manager to maintain all documentation for access during construction period.
- Receipt and Inspection of equipment, materials, etc. for manufacturing defects and compliance with procurement orders.
- Communicate expectations for jobsite cleanliness during construction. If changes are required, communicate and provide an acceptable plan to owner.
- Provide weekly job progress reports to all teams involved.

Upon completion of construction, Quality Control transfers to the Project Turnover **stage for operational control.**

The Commissioning Department at The Perfection Group is responsible for the start-up of the HVAC systems that The Perfection Group's mechanical division installs. Being a large commercial and industrial, as well as, design/build contractor, this department must be familiar with all types of equipment and their respective applications. To accomplish this, we employ 10 technicians with a combined experience of over 100 years, most of whom are long tenured associates of The Perfection Group. The Commissioning Group takes great pride in being responsible for the successful completion and turnover of all projects installed by The Perfection Group.

The commissioning process typically starts in the office. An equipment list accompanied by a sequence of operation is provided by the Engineering Department and turned over to the Project Manager and the Commissioning Supervisor. This is reviewed for accuracy and then all pertinent information is supplied to the technician(s) who will start the equipment. Detailed start-up sheets on all equipment are completed. Water and air balancing are performed, and a balancing report is generated. On some projects, an independent testing and balancing company are part of the specifications and if so, would be on site at this time. Any concerns are discussed with the Commissioning Supervisor and if necessary, the Engineering Group.

When the building is ready for occupancy, or the systems are installed and ready for start-up, all equipment and related system components (belts, filters, strainers, etc.) are checked again and the system is put into automatic operation. Special attention is paid to temperature control, noise levels and aesthetics at this time. After the building is occupied, owner training and orientation are provided. A copy of the equipment manuals, start-up sheets and balancing reports will also be available.

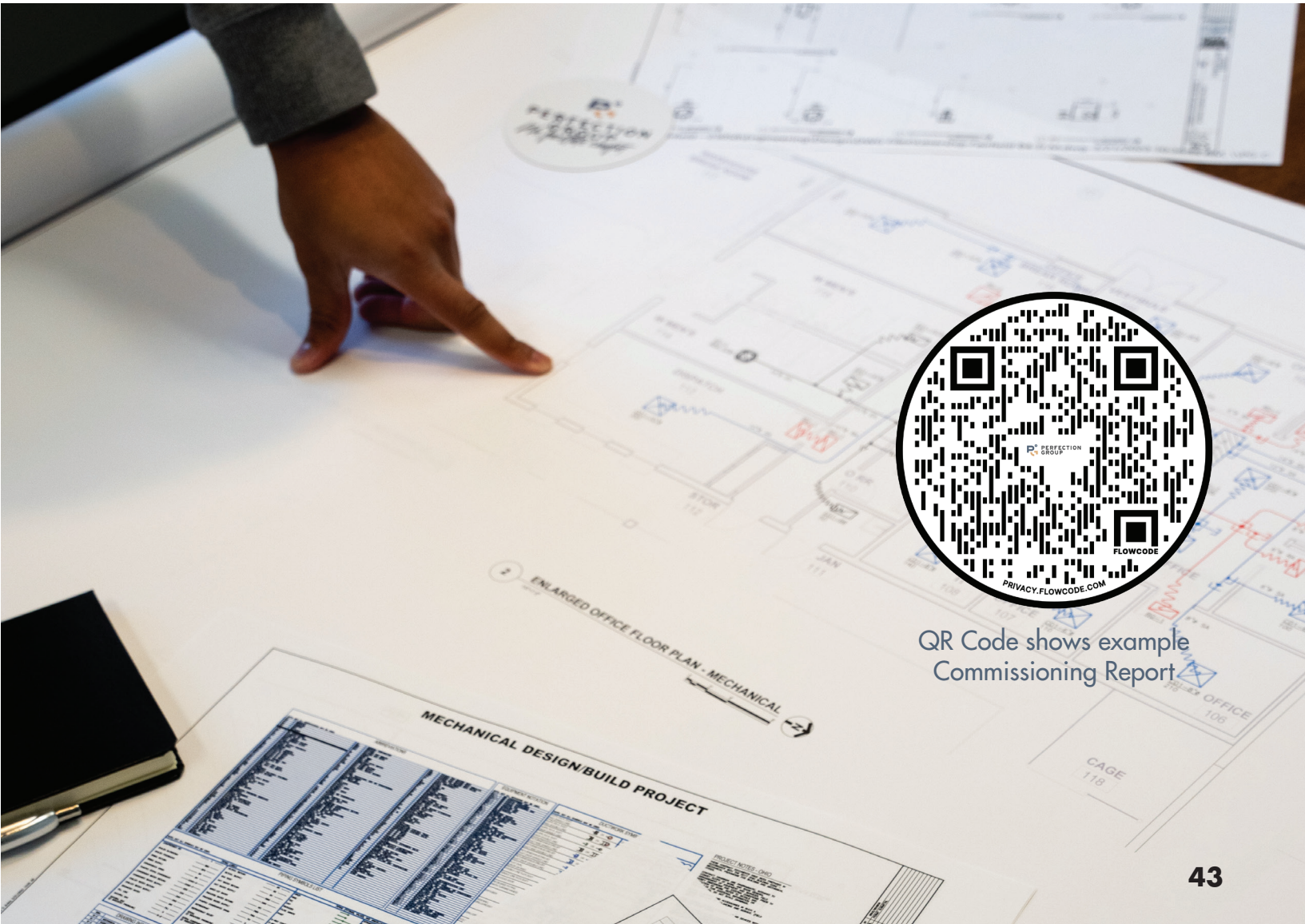
When the building is ready for occupancy, or the systems are installed and ready for start-up, all equipment and related system components (belts, filters, strainers, etc.) are checked again and the system is put into automatic operation. Special attention is paid to temperature control, noise levels and aesthetics at this time. After the building is occupied, owner training and orientation are provided. A copy of the equipment manuals, start-up sheets and balancing reports will also be available.

Once the project is commissioned, the project moves into the "Monitoring and Verification" phase. As part of any energy program, The Perfection Group customizes a plan that minimizes costs while ensuring that all critical energy conservation measures are covered. The Perfection Group utilizes a monitoring and verification plan that follows the international protocol.

Commissioning is one of the final QC processes which provides the customer with industry standard, required reporting for equipment and materials used during the project. Commissioning will provide assurance the equipment has been installed, started and is in proper working condition upon final project acceptance by the customer.

PROJECT TURNOVER

- Inspection of electrical and mechanical connections and review of system(s) and site cleanliness.
- Inspection of craftsmanship of installed systems by contractor and subcontractors.
- Startup, testing, balancing and commissioning of installed systems.
- Analyze systems to make sure they are performing to operational design specifications.
- Apply for manufacturers warranties (when applicable) as provided and provide to owner.
- Create a training schedule for proper operation of installed systems and train owner in system operation.
- Provide final commissioning reports to owner.
- Provide operational manuals, equipment specifications, any as-built engineered drawings and appropriate documentation to owner.
- Provide a communication channel for any operational abnormalities occurring during the warranty/performance period. Provide appropriate remedies/guidance/solutions to owner.
- Provide final project completion report and customer acceptance documentation of completed project.



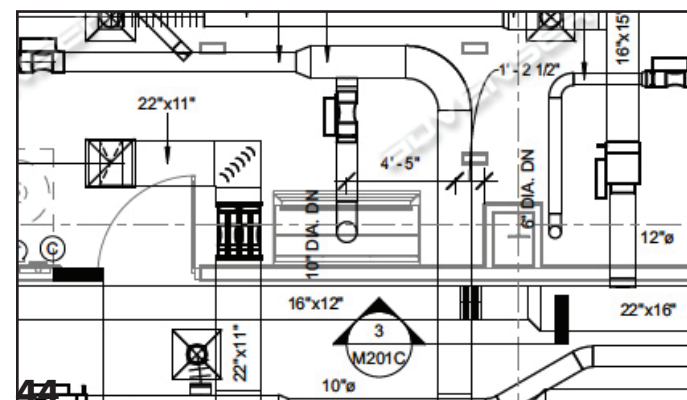
PROJECT MANAGEMENT

Construction project management is a vital part of Perfection Group's ability to achieve customer satisfaction for the customer. We excel in this area and we are flexible enough to help you gain the full value that a performance contract offers. As described throughout this response, we will work to establish a plan and then execute that plan for exceptional results.

A key to consistent delivery of our systems and services is our focused experience on project management responsibility. At Perfection Group, a project manager is provided as the single focal point for all contracts with responsibility for the implementation phase of the project. The project manager will work closely with designated representatives of the customer. The Perfection Group project manager will maintain a presence for the duration of the project. Perfection Group directly handles all aspects of the project management with its own staff.

Effective project management applies people, communication skills, technical expertise, project knowledge and management talent in a proactive manner to ensure that our contract commitments are met on time, within budget. Our process is built on the major functions of planning, designing, installing, commissioning and successful turnover of the project. These functions provide a foundation for a cohesive, effective mechanism to manage the scope of work.

Perfection Group's team of experts work closely on all the activities associated with the initial design and engineering of the project, including all CAD drawings, engineering calculations and constructibility reviews. Our team is responsible for all the cost savings projections, assembling the proposal documentation, customer contacts and managing the entire project development process. Once a project is agreed to by the customer, our project management team will work with the key customer stakeholders to finalize project scope, draw up final contract documents and coordinate any final financing issues and then commence execution.



Once the project is awarded and underway, our project managers, engineers, accountants and assistants provide administration, cost control, planning, scheduling and coordination of the activities of the various subcontractors to ensure the work is done on schedule and in accordance with plans and specifications.

Throughout the project, our team reviews and manages submittals, coordinates with the design professionals, monitors subcontractor performance, monitors and controls project costs, reviews progress and processes subcontractor and supplier pay applications. We also ensure that all required insurance coverage is in place, while arranging for the inspection and issuance of required certificates and preparing and managing the completion of any punch list items at the end of the job.

Following the completion of the project, the team will assemble all as-builts, guarantees and warranties and deliver them to you, coordinate and expedite the repair and/or replacement of items covered under warranties and conduct a follow-up review of the complete facility or technology to make sure that all materials and systems are performing satisfactorily.



PULL PLANNING

It might seem counterintuitive, but sometimes the best way to guarantee that a major construction project is completed on time and budget is to work backward. This way of looking at construction planning—working backward from the planned end date of a project until you reach the very first phase—is one of the key principles of the pull planning method of construction management. But this key difference from the more traditional critical-path method of construction planning is just one aspect of what sets pull planning apart.

ASPECTS OF PULL PLANNING:

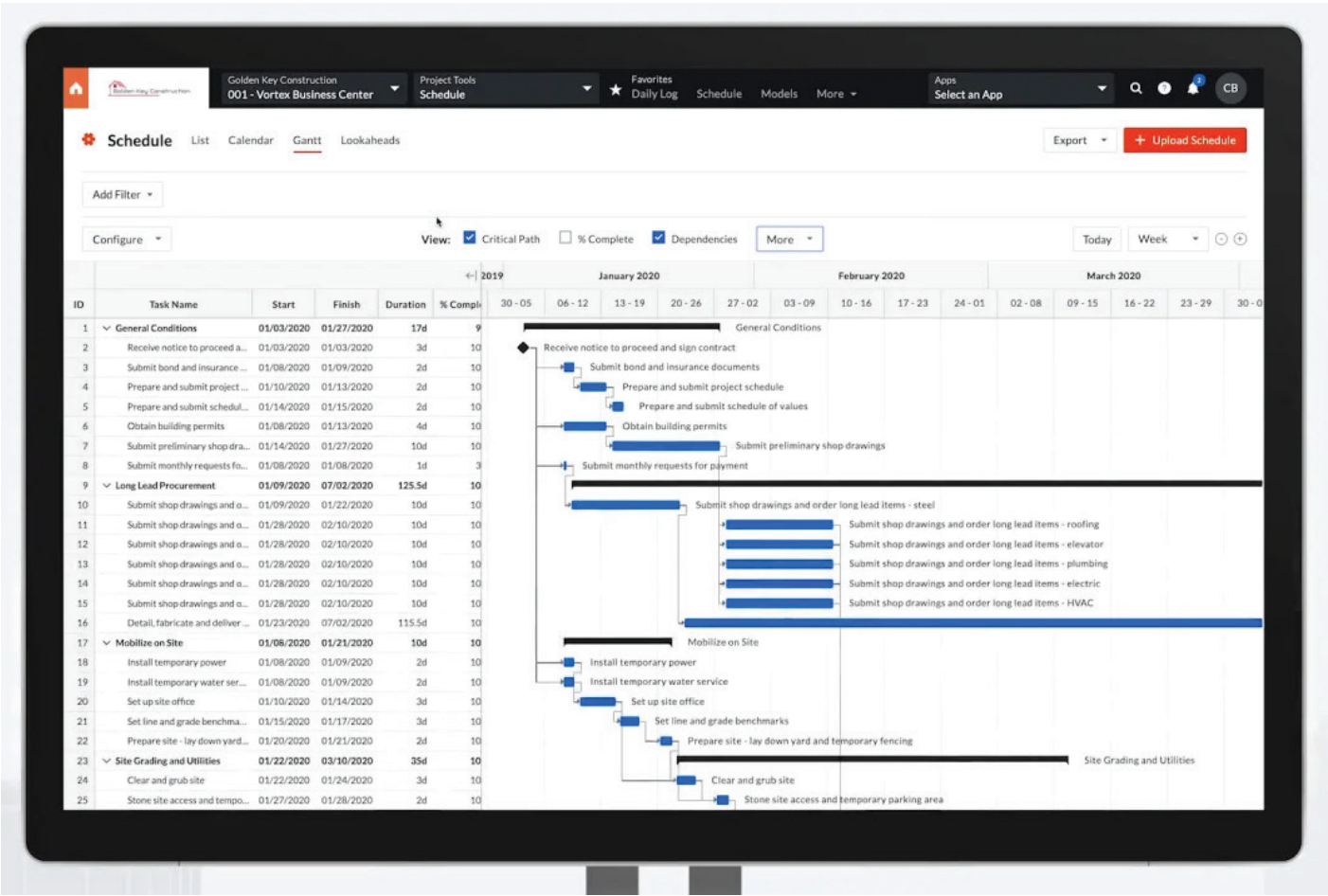
1. A more collaborative approach to set the optimal schedule for completing the phases.
2. Work from the final end date of the project backward, to make sure that every required task is scheduled in the most efficient manner.
3. Increased likelihood that the project will complete on time or even ahead of schedule.
4. More efficient manner of monitoring and controlling schedule.

PROJECT SCHEDULE DOCUMENT EXAMPLE

Perfection Group, Inc. uses PROCORE Construction/Project Management Software. Procore is committed to advancing the construction industry by improving the lives of people working in construction, driving technology innovation, and building a global community of groundbreakers. Our connected global construction platform unites all stakeholders on a project with unlimited access to support and a business model designed for the construction industry.

Procore has a built in customer platform that will show all project construction schedules in real-time. This is a great tool customer communication and project awareness. Perfection Group also utilizes XOi Software to showcase live video of construction being done.

Here is an example of a screenshot out of Procore:



This image was taken from Procore's website

TRAINING

PERFECTION GROUP, INC. PROVIDES ALL THE NECESSARY TRAINING AND CUSTOMER SUPPORT SERVICES UPON PROJECT COMPLETION

It is vital that the customer knows how to operate the equipment, perform routine troubleshooting and know who to call when problems arise. We believe it is in the best interest of the customer to own their facilities and the renovation that has taken place.

Upon project completion Perfection Group will do several days of training with staff to educate them on the scope of the project, how to maintain and operate new systems and ultimately who to call when they are faced with trouble. Perfection Group's goal is to not go away upon project completion but to continue to partner with the district for years to come. The HVAC portion of a project starts with proper commissioning.

OPPORTUNITIES ACROSS ALL FACILITIES

The Perfection Group has identified opportunities to improve the operating efficiency of your facilities. The improvement in operating efficiencies will translate into lower utility costs, lower operating costs, and extended life of your equipment and building assets. As part of this proposal, we outline our identified efficiency measures and will bundle them in different ways to show how they will cash flow over the term of the proposed agreement.

MAINTENANCE CONTRACTS

As part of this energy conservation project, The Perfection Group will work with you to develop a HVAC maintenance program that is specifically designed for you and your facility. Based on our initial estimates, the maintenance contract required to support/enhance energy savings would be negotiated outside of this energy conservation agreement/

package. Our intent is to design a Preventative Maintenance program, with the customer maintenance staff, that allows you to maintain and support the HVAC and control systems. One key to keep in mind when determining the final scope of maintenance is that Energy Savings goals are difficult to achieve if the facility improvements are not well maintained.



POTENTIAL MAINTENANCE AND SUPPORT OVERVIEW

One potential maintenance scenario could have The Perfection Group performing maintenance on the mechanical and control systems at the customer facilities.

The scope of work could include:

CONTROL SYSTEM

- On site staff training will be based upon one-hour sessions twice per year
- Includes diagnostic support and system updates
- Graphical updates and enhancements
- Program and operational updates and enhancements to refine facility control
- Review of energy strategies employed with enhancement recommendations
- Database and system backups, Software updates
- Network and communications scans
- Consultation on strategies employed and expansion planning
- Local and remote technical support with available 24/7 service
- (Typical activities include verification, calibrations, sequence adjustment,
- Control cycling, panel wiring integrity inspection and functional analysis)

MECHANICAL SYSTEMS

- Air filter service
- Coil cleaning
- Belt replacement and adjustment
- Chemical treatment of chilled, heating and cooling loops
- Lubrication and cleaning
- Verify proper operation
- Inspect for component integrity and worn or doubtful part
- Reduced labor rates for repair services
- Measure temperatures and pressures, water, oil, refrigerant etc.
- Documentation including Web View of all services performed date and time stamped
- Local and remote technical support with available 24/7 service
- Typical activities include verification, calibrations, sequence adjustment, system cycling, control cycling, component integrity inspection and functional run test.)

SPEED OF RESPONSE

The Perfection Group guarantees a two-hour response time to all emergency calls to our contract customers. Frequency of Inspections, Calibration Services, and Maintenance Services

On a regular basis, the service activities will be directed and scheduled, on a regular basis, by our comprehensive equipment maintenance scheduling system based on manufacturers' recommendations, equipment location, application, type, run time, and Perfection Group, Inc.'s own experience. See the section titled "Implementation Plan" for a detailed description of the service provided and the frequency of service. Inspection, calibration, and maintenance services will consist of the following:

TEST AND INSPECT

Job labor, travel labor and travel and living expenses required to visually INSPECT and TEST equipment to determine its operating condition and efficiency. Typical activities include:

- TESTING for excessive vibration; motor winding resistance; refrigerant charge; fan RPM; refrigerant oil (acid); water condition; flue gas analysis; safety controls, combustion, and draft; crankcase heaters, control system(s), etc.
- INSPECTING for worn, failed or doubtful parts; mountings, drive couplings; oil level; rotation; soot; flame composition and shape; pilot and igniter; steam, water, oil and/or refrigerant leaks, etc.

PREVENTATIVE MAINTENANCE

Job labor, travel labor and travel and living expenses required to clean, align, calibrate, tighten, adjust, lubricate, and paint equipment. These activities are intended to extend equipment life and assure proper operating condition and efficiency. Typical activities include:

- CLEANING coil surfaces; fan impellers and blades; electrical contacts; burner orifices; passages and nozzles; pilot and igniter; cooling tower baffles, basin, sump, and float; chiller, condenser, and boiler tubes.
- ALIGNING belt drives; drive couplings; air fins.
- CALIBRATING safety controls; temperature and pressure controls.
- TIGHTENING electrical connections; mounting bolts; pipe clamps; refrigerant piping fittings; damper sections.
- ADJUSTING belt tension; refrigerant charge; super heat; fan RPM; water chemical feed and feed rate; burner fuel/air ratios; gas pressure; set point of controls and limits; compressor cylinder unloaders; damper close-off; sump floats.
- LUBRICATING motors; fan and damper bearings; valve stems; damper linkages; fan vane linkages.

- PAINTING, for corrosion control, as directed by our scheduling system and on an as-needed basis.

REPAIR AND/OR REPLACEMENT SERVICES

Repair and/or replacement service will include job labor, travel labor, parts procurement labor (locating, ordering, expediting and transporting) and travel and living expenses required to repair or remove and replace broken, worn and/or doubtful components and/or parts and equipment.

DOCUMENTATION OF SERVICES

On a regular basis, the service activities will be directed and scheduled by our comprehensive equipment maintenance scheduling system (Perfection Performance Plus) based on manufacturers' recommendations, equipment location, application, type, run time, and Perfection Group, Inc.'s own experience. The Customer is informed of the program's progress and results on a continuing basis via a detailed Service Report. This report is presented after each service call for our Customer's review, approval signature and record. This information is also logged into our service management software with 24 hours of the work being completed.

PERFECTION PERFORMANCE PLUS (P3)

The Perfection Group uses a software package called Perfection Performance Plus (P3) to help manage its customers' assets. This software was developed by The Perfection Group in conjunction with LAN Solutions (www.lan-solutions.com) to help our companies run a more effective service business. We set out to create software that would help our customers accomplish specific goals they have set for their existing and future facilities; most importantly to allow customers to gain visibility and control over their facility assets.

P3 is an operational management software that provides an integrated, organized, and structured environment for servicing facilities. The software can be accessed via the Internet from practically any client device. The software can also be used by a disconnected user, allowing synchronization of data to a central database when a connection is available. Multiple users, including local, remote, and mobile, can be simultaneously working with and making changes to the data. P3 allows business owners and facility managers to accurately evaluate equipment performance through immediate recording of activity and real time reporting of trends. P3 provides accountability through constantly

measuring performance standards of equipment, labor, and response time. Facility managers can be assured that assets are properly maintained by efficiently managing labor, materials, and installation in one comprehensive package.

Our software, P3, provides our customers with a variety of unique reports. Our system has the capability to track preventative maintenance and repairs back to a single piece of equipment. This feature allows for better asset management and performance accountability.

ANNUAL INSPECTIONS

An annual inspection of the energy conservation measures is required as part of the Energy Savings Performance Contract. This inspection is intended to verify that the installed equipment/systems have been properly maintained, continue to operate correctly, and continue to have the potential to generate the predicted savings. Typically, Perfection Group will perform an annual site inspection while being accompanied by an agency representative. Any measurements or monitoring required by the M&V Plan may be executed in conjunction with this site visit.

O&M AND OTHER ENERGY-RELATED SAVINGS

Operations & Maintenance and other energy-related cost savings are allowable in Energy Savings Performance Contracts (ESPC's) and are defined as reduction in expenses (other than energy cost savings) related to energy and water consuming equipment. Energy-related cost savings can result from avoided expenditures for operations, maintenance, equipment repair, or equipment replacement due to the ESPC project. This includes capital funds for projects (e.g., equipment replacement) that, because of the ESPC project, will not be necessary. Sources of energy-related savings include:

- Avoided current or planned capital expense.
- Transfer of responsibility for O&M and/or equipment repair and replacement (R&R) to The Perfection Group.
- Avoided renovation, renewal, or repair costs as a result



OTHER SERVICES

Perfection provides a wide array of services designed to help customers reduce the energy that their commercial buildings consume. We do this through a variety of strategies including - installation of newer higher efficiency equipment, retro-commissioning of existing systems in need of a “tune-up”, improved control of existing systems, improved occupancy scheduling, as well as, many other strategies. Perfection’s focus is on Demand Side energy conservation strategies. Our experience shows that the savings potential with Demand Side strategies ranges from 10% to over 40% of a customer’s annual energy expense.

Relative to the costs of “buying” energy, or Supply Side programs, Perfection is not currently involved in the retail sale of natural gas or electricity. We have explored the potential to partner with energy brokers as part of an energy conservation project.

Perfection Group believes that energy savings performance contracting presents outstanding opportunities to make energy and infrastructure upgrades plus creating ongoing behavioral modifications. Perfection Performance Plus (P3) is a custom tailored and holistic approach designed to help reduce energy consumption throughout your organization and community. Through the implementation of P3, municipal and community energy users are encouraged to improve energy-conserving potential while contributing to the overall energy conservation initiative.

P3: PRO-ACTIVE ASSET AND UTILITY MANAGEMENT

This agreement also provides the following:

REAL-TIME ASSET MANAGEMENT/ MOBILE TECH

The Perfection Group will provide a customized web site that gives the client the ability to view open and closed service calls, detailed call resolutions, scheduled and completed preventive maintenance, and service call history for each individual piece of equipment listed on the Inventory of Equipment page(s) of this contract. This data is easy to access from any browser and updates the client on the current equipment status. This information is captured in real-time each time a technician performs work on a piece

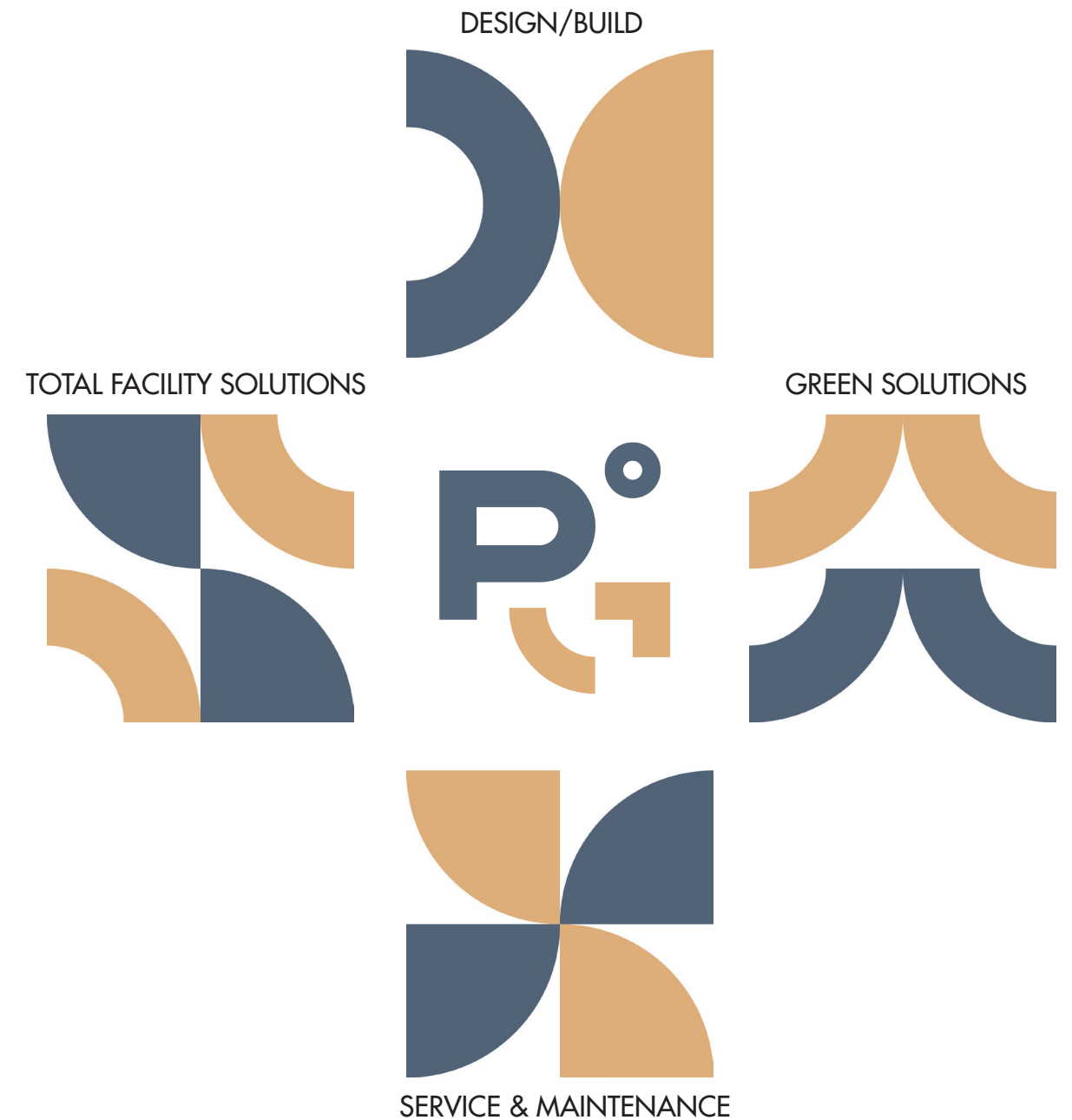
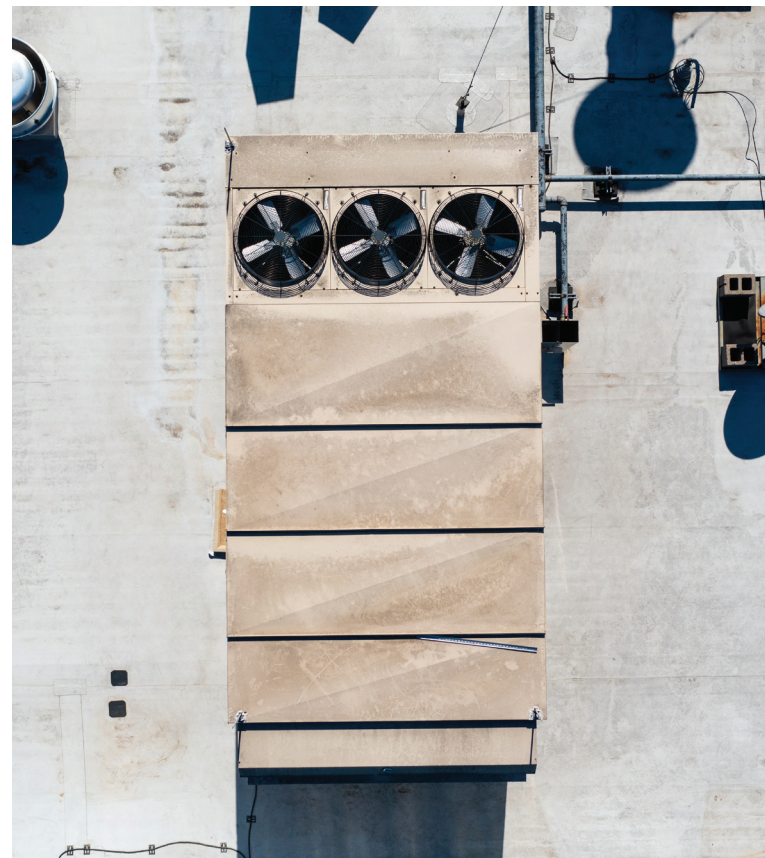
of equipment. Perfection Group, used Mobile Tech to show video footage of all service calls so that the customer truly understands the situation with their HVAC systems and service.

XOI INSIGHTS

The Perfection Group utilizes a software called Mobile Tech which brings the service and construction to the customer in 3-D, real-time technology. This software will make an intangible service tangible. XOi empowers techs to safely capture critical job site information, launch on the job remote support, access relevant equipment documentation, and provide Barren County photos and videos of recommended and completed work.

ANNUAL ENERGY STAR BENCHMARK

The Perfection Group will provide a web-based annual Energy Star Benchmark that will compare the energy performance of the facility to a database of similar buildings nationwide. This analysis may assist in the identification of energy efficiency improvements for the facility. These improvements may help reduce operating costs and improve the financial performance of the building. Client will need to provide utility bills on an annual basis to accurately complete benchmark. Our intent is to design a Preventative Maintenance program, with customer maintenance staff, that allows you to maintain and support the HVAC and control systems. One key to keep in mind when determining the final scope of maintenance is that Energy Savings goals are difficult to achieve if the improvements are not well maintained.



OTHER BENEFITS

Perfection Group, Inc. can provide many Ancillary Services as a benefit to WVSU. The services listed below will outline some additional services Perfection Group can provide WVSU if desired.

PARTNERSHIP ANCILLARY SERVICES	
SINGLE POINT OF CONTACT	Assigned Director Level Approach. Due to the need of on-going communication, continuous updates, vast organizational skills are needed to manage this relationship. Perfection Group will assign a Director Level Manager to be the day-to-day Liaison Officer. This person will communicate between both organizations and coordinate all activities and services provided by all parties. The liaison officer goals are best suited to meet the objectives of WVSU. Our Liaison Officer will be the Single Point of Contact and be available during needed school functions, major events, emergency situations or any during any leadership changes. This Director for Perfection Group is familiar with WVSU and is a member of the community.
OWNERSHIP BOARD FOCUS	Due to the significance of this renovation project a representative of Perfection Group's Ownership Board will continue to be an on-going presence between the company and WVSU. Our board representative will be available for all key internal and external meetings.
CONTINUOUS IMPROVEMENT OBJECTIVES	Perfection Group has outlined in our response the goal of advancing future Energy Services & Operational Performance Agreement standard to be reviewed by WVSU. Also, as part of this agreement Perfection Group will provide continuous Energy Manager approaches to be documented and presented to the staff. These are classified as Continuous Improvement Efforts that seek to advance simple payback approaches to reduce energy and operational costs by a defined and substantiated amount. These will be recorded and documented in a program format to allow decision makers to make needed improvements necessary to attain additional savings.
ENERGY MANAGER COMMITMENT	In an effort to advance additional savings models, Perfection Group will assign a CEM to provide one day of on-site surveys per month to review operations in district buildings. It is suggested WVSU staff, in discussion with Perfection Group, prioritize potential buildings that might be the best opportunity to improve system operations and achieve additional savings. It is noted that our Certified Energy Manager assigned to this project is local to WVSU and will be able to survey, report and recommend in a timely and efficient manner to the district. Perfection Group will also provide an Air Quality Manager to help ensure the facilities have the proper ventilation for a safe learning environment. These improvements will look to advance simple Energy Conservation Measures (ECM's) and simple and advanced cost financial savings models.
SCHOLARSHIPS & SPONSORSHIPS	Part of this agreement is Perfection Group's commitment to educational advancement. We are always seeking to advance the careers of our future Technical Support Staff and encourage youth to seek guidance in HVAC and Mechanical Services. Also, included in this are any students seeking careers in Environmental Sciences and Mechanical and Electrical services. We provide mentor programs, internships, and educational assistance to select students considering these fields. We are prepared to support your agenda in the Engineering & Advanced Manufacturing Academy programs

PARTNERSHIP ANCILLARY SERVICES	
CAPITAL PLANNING	Perfection Group is willing and able to provide at no cost a capital improvement plan that will highlight all facility infrastructure needs and savings potential. We can provide insight on all building envelope, HVAC, plumbing, structural, life safety, building automation, kitchen equipment, sport facilities, etc.
ACCOUNTABILITY & DELIVERY	Perfection Group will be accountable for all facility needs and ensure that construction is done with quality and in a timely fashion. We will be able to take the responsibility off the shoulders of WVSU so that education can be the #1 priority.
CUSTODIAL SERVICES	Perfection Group is able to offer full custodial services to WVSU if the administration ever decided to outsource additional building services. Our custodial approach is turn-key, all-inclusive and would give WVSU a monthly budget for all cleaning needs. We provide a work order software that is cutting edge and holds us accountable for addressing needs/concerns.
HVAC SERVICES	We provide turn-key HVAC service, project, planning and risk aversion services. Our goal is to take the HVAC work and stress off your plate and to reduce owning and operational costs. Our plans can be as comprehensive as you want or just focus on preventative asset care. For 75 years we have helped customer reduce costs by proper preventative mechanical care.
FACILITY CONDITION ASSESSMENTS	Perfection Group can help WVSU with assessing the condition of all the facilities. Our team of engineers, designers, project developers and estimators can provide these detailed assessments to help with future planning, renovation versus replace and help WVSU budget for future work needed in their facilities.
CONSTRUCTION MANAGEMENT	We offer a team of Construction Managers who can oversee small minor projects or complex renovations. Our construction expertise can help alleviate any design fees and other associated costs with modernizing facilities.
DESIGN/BUILD SOLUTIONS	Since 1950 our team has excelled in HVAC design, engineering and turn key installations. Our solutions save our clients money with our environmental and long-term planning focus. We understand maintenance solutions are a key part of a facilities performance so we plan our design with a maintenance focus.
SUSTAINABILITY INITIATIVES	Our Green Division specializes in helping our customers achieve their sustainability goals for not only helping our world, but also to help them save money in their operational budget. Becoming more efficient has many benefits such as healthier buildingw, cost savings and a world wide impact. Our team has successful helped numerous customers with energy/sustainability projects.
CAREER READINESS	At Perfection Group, we understand the importance of the Trade Industry and the opportunities it gives young adults in the workforce. We have created a career ready program that will help young students who interested in focusing on the trade industry post college. The trades offer a quality of life and career that is unmatched in the workforce.

SIGNATURE/CERTIFICATION

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Chris Kenney

(Name, Title)

Chris Kenney - Senior Facility Solutions Executive

(Printed Name and Title)

229 Carrier Way, Scott Depot, WV 25560

(Address)

440.570.1893

(Phone Number) / (Fax Number)

ckenney@perfectiongroup.com

(E-mail Address)

Perfection Group, Inc.

Chris Kenney - Senior Facility Solutions Executive

Chris Kenney - Senior Facility Solutions Executive

March 26, 2024

440.570.1893



PERFECTION

GROUP

We facilitate comfort

INSURANCE

- 57 & 58 -

BONDABILITY

- 59 -

AGENCY EXPRESSION OF INTEREST

- 60 -

PERFECTION

GROUP

APPENDIX

ACORD®

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
10/31/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Arthur J. Gallagher Risk Management Services, Inc.
201 E. 4th Street, Ste 625
Cincinnati OH 45202

CONTACT NAME: Lori Linder

PHONE (A/C, No, Ext): 513-977-3187

FAX (A/C, No): 513-977-4687

E-MAIL: lorilinder@ajg.com

ADDRESS:

INSURER(S) AFFORDING COVERAGE

INSURER A : Phoenix Insurance Company

INSURER B : St Paul Surplus Lines Insurance Company

INSURER C : Travelers Casualty and Surety Co of America

INSURER D : Travelers Casualty and Surety Company

INSURER E : Travelers Casualty Company of CT

INSURER F : At-Bay Insurance Services, LLC

NAIC #

25623

30481

31194

19038

36170

14438

COVERAGES

CERTIFICATE NUMBER: 1497392044

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<div><div><div><div><div>X</div><div>COMMERCIAL GENERAL LIABILITY</div></div><div><div>CLAIMS-MADE</div><div><div>X</div><div>OCCUR</div></div></div><div><div>X</div><div>ElectronData\$1m</div></div><div>GEN'L AGGREGATE LIMIT APPLIES PER:</div><div><div><div>X</div><div>POLICY</div></div><div><div>X</div><div>PROJ</div></div><div><div>X</div><div>JECT</div></div><div><div>X</div><div>LOC</div></div></div><div><div>X</div><div>OTHER: XCU not excluded</div></div></div></div></div>			CO-0R803951	9/1/2022	9/1/2023	<div><div>EACH OCCURRENCE</div><div>\$ 1,000,000</div></div> <div><div>DAMAGE TO RENTED PREMISES (Ea occurrence)</div><div>\$ 500,000</div></div> <div><div>MED EXP (Any one person)</div><div>\$ 10,000</div></div> <div><div>PERSONAL & ADV INJURY</div><div>\$ 1,000,000</div></div> <div><div>GENERAL AGGREGATE</div><div>\$ 2,000,000</div></div> <div><div>PRODUCTS - COMPIOP AGG</div><div>\$ 2,000,000</div></div> <div><div>Ohio Stop Gap</div><div>\$ 1,000,000</div></div>

| A | X AUTOMOBILE LIABILITY ANY AUTO OWNED AUTOS ONLY SCHEDULED AUTOS NON-OWNED AUTOS ONLY HIRED AUTOS ONLY Comp/Coll | | | 810-0R803035 | 9/1/2022 | 9/1/2023 | COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ |

| C | X UMBRELLA LIAB EXCESS LIAB CLAIMS-MADE DED X RETENTION \$ 0 | | | CUP-0R811705 | 9/1/2022 | 9/1/2023 | EACH OCCURRENCE \$ 15,000,000 AGGREGATE \$ 15,000,000 \$ |

| D | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below Y / N N | | N / A | UB-1R109948 | 9/1/2022 | 9/1/2023 | X PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000 |
| B E F | Prof / Poll Liab Crime Cyber Liability | | | ZCE-16P31966 107308013 ATB-6613501-02 | 9/1/2022 9/1/2022 10/8/2022 | 9/1/2023 9/1/2023 10/8/2023 | Profess/Pollution Crime Cyber \$5,000,000 1,000,000 2,000,000 |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Leased / Rented Equipment included: \$250,000 limit, Special Perils, 80% coinsurance, Actual Cash Value subject to \$1,000 deductible

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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ACORD 25 (2016/03)

The ACORD name and logo are registered marks of ACORD

COVERAGES	LIMITS OF LIABILITY	PERFECTION COVERAGE
General Liability	\$1,000,000	YES
General Aggregate	\$2,000,000	YES
Product & Completed Operations Aggregate	\$2,000,000	YES
Personal & Advertising Injury	\$1,000,000	YES
Each Occurrence	\$1,000,000	YES
Workman’s Compensation	\$1,000,000	YES
Umbrella Policy in Addition to Individual Coverage	\$10,000,000	YES



The Cincinnati Insurance Company ■ The Cincinnati Indemnity Company
The Cincinnati Casualty Company ■ The Cincinnati Specialty Underwriters Insurance Company
The Cincinnati Life Insurance Company

February 19, 2024

RE: Perfection Group, Inc.
2649 Commerce Blvd.
Cincinnati, OH 45241
Bonding Capacity

To Whom It May Concern:

This letter will serve to confirm that The Cincinnati Insurance Company is the surety for Perfection Group, Inc. We have established a single project limit of \$15,000,000 with an aggregate bonding capacity of \$50,000,000.

However, since we underwrite each bond on its own individual merits, the above-referenced figures should only be viewed as guidelines, which do not necessarily represent maximum or minimum amounts we are willing to consider and should not be viewed as preapproval of a specific surety bond. The Cincinnati Insurance Company reserves the right to any and all final decisions regarding bond authorizations based on the underwriting information available at the time of the request.

We feel Perfection Group, Inc. is a highly qualified contractor that has developed a reputation for successfully completing projects in a timely, professional manner. We highly recommend them for your favorable consideration.

Should you have additional questions regarding this contractor's bonding capabilities, please do not hesitate to contact me at the above referenced points.


Sincerely,

Steve M. Davis

Steve Davis
Sr. Regional Director- Contract Surety Field
513-603-5706

Mailing Address: P.O. Box 145496 • Cincinnati, Ohio 45250-5496 ■ Headquarters: 6200 S. Gilmore Road • Fairfield, Ohio 45014-5141
www.cinfin.com ■ 513-870-2000

AGENCY EXPRESSION OF INTEREST



State of West Virginia
Agency Expression of Interest
Architect/Engr

Proc Folder: 1386887
Doc Description: A&E Services-WVSU HVAC Renovation Projects

Reason for Modification:

Proc Type: Agency Contract - Fixed Amt

Date Issued2024-02-29Solicitation Closes2024-03-26 14:30Solicitation NoAEOI 0490 WSC2400000004Version1

BID RECEIVING LOCATION

WEST VIRGINIA STATE UNIVERSITY
5000 FAIRLAWN AVENUE
FERRELL HALL RM 301
INSTITUTE WV 25112

VENDOR

Vendor Customer Code:

Vendor Name : Perfection Group, Inc.

Address : 229 Carrier Way, Scott Depot, WV 25560

Street : 229 Carrier Way

City : Scott Depot

State : West VirginiaCountry : United StatesZip : 25560

Principal Contact : John Albrecht

Vendor Contact Phone: 513.325.4839Extension:

FOR INFORMATION CONTACT THE BUYER

Jerry D Rush
304-766-3009
jerry.rush@wvstateu.edu

Vendor Signature X *W. John Albrecht*FEIN# 31-1067245DATE March 26, 2024

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Feb 29, 2024Page: 1FORM ID: WV-PRC-AEOI-002 2020/05

INVOICE TO
WEST VIRGINIA STATE UNIVERSITY
PO BOX 368
FERRELL HALL RM 301
INSTITUTE WV 25112-0368
US

SHIP TO
WEST VIRGINIA STATE UNIVERSITY
INVENTORY CONTROL PHYSICAL FACILITIES BUILDING

INSTITUTE WV 25112
US

LineComm Ln DescQtyUnit IssueUnit PriceTotal Price

1Civil engineering

Comm CodeManufacturerSpecificationModel #

81101500

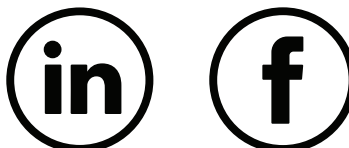
Extended Description:

Expression of Interest Request

West Virginia State University is soliciting proposals for architectural/engineering design services and construction/contract administration for multiple HVAC renovation projects to be completed at West Virginia State University, Institute, WV per the attached specifications and terms and conditions.

Date Printed: Feb 29, 2024Page: 2FORM ID: WV-PRC-AEOI-002 2020/05

[illegible][illegible]



WWW.PERFECTIONGROUP.COM