

March 26, 2024

For the:

WEST VIRGINIA STATE UNIVERSITY ATTN: Mr. Jerry D. Rush, Director of Purchasing 5000 Fairlawn Avenue Institute, WV 25112

CONTACT REGARDING THIS EOI/SOQ:
Gloria Duque, Business Development Manager
BUREAU VERITAS – NATIONAL ELEVATOR INSPECTION SERVICES
11973 Westline Industrial Drive, Suite 100
St. Louis, MO 63146
P: 917.951.5951
gloria.duque@bureauveritas.com

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National Elevator Inspection Services, Inc. 11973 Westline Industrial Drive, Suite 100 St. Louis, Missouri 63146-3219 USA Phone: 1-800-886-6347

www.bvna.com/vte

March 26, 2024

Mr. Jerry D. Rush Director of Purchasing WEST VIRGINIA STATE UNIVERSITY 5000 Fairlawn Avenue Institute, WV 25112Ms. Annette Perez

Dear Mr. Rush,

Bureau Veritas – National Elevator Inspection Services, Inc. is pleased to submit for your consideration this Expression of Interest / Statement of Qualifications for the Hamblin Hall Elevator Renovation/Modernization project. BV-NEIS takes no exceptions, fully understands, and complies with all terms and conditions specified in the Solicitation # AEOI 0490 WSC2400000005. At this time, we acknowledge that no addenda have been issued.

Throughout its 195 years of experience, Bureau Veritas (BV) has had the privilege of serving thousands of clients to establish itself as the global leader for certification, inspection, and testing services. Under its North American Building & Infrastructure division, National Elevator Inspection Services' (BV-NEIS) experienced consultants and inspectors collaborate with a vast array of professionals, such as project owners, building managers and facility engineers, to provide a full portfolio of solutions for vertical transportation equipment (VTE) operations and maintenance (O&M) quality assurance and control (QA/QC).

Our line of work is highly specialized and focuses on providing our clients advice and oversight regarding adequate interior circulation equipment design, installation, operations, and code compliance, to ensure occupants move safely and efficiently throughout their facilities. We have successfully participated in a vast range of elevator QA/QC contracts and sectors around the country, including residential, commercial, education, healthcare, transportation, aviation, and public buildings.

We are Vertical Transportation Equipment (VTE) experts and are ready to support your team with elevator consulting services for the Hamblin Hall project. All BV-NEIS service contracts are managed by our head office, while all service operations are coordinated locally with our team across the country.

We appreciate your consideration and look forward to working with you in this exciting initiative. I can be contacted at your convenience to support with any questions or additional information.

Sincerely.

Storia Duque

Business Development Manager

Bureau Veritas National Elevator Inspection Services, Inc.

Phone: 917-951-5951

Gloria.Duque@BureauVeritas.com



I. COMPANY OVERVIEW

Founded in France in 1828, Bureau Veritas (BV) is the global leader for Testing, Inspection and Certification (TIC), delivering high quality services to help clients meet the growing challenges of quality, safety, environmental protection, and social responsibility.

With over 80,000 employees in more than 140 countries, BV offers innovative solutions that go beyond simple compliance with regulations and standards, reducing risk, improving performance, and promoting sustainable development.

National Elevator Inspection Services, Inc. (NEIS) is the most established vertical transportation equipment (VTE) consulting, inspections and test witnessing firm in the country. Incorporated in 1965 in St. Louis, MO, it became part of the Building & Infrastructure division of Bureau Veritas North America in 2006.

BV-NEIS's familiarity with the vertical transportation equipment (VTE) industry, its capabilities, and its staff's extensive experience makes it uniquely qualified to assist clients with elevator consulting, inspections, test witnessing, and conveyance portfolio management.

BV-NEIS' VTE services' Value Proposition is to provide our clients with the highest level of quality, precision, and professionalism in the performance of third-party quality assurance and control services for their vertical transportation equipment, across their entire property portfolio and phases of a project.

Our VTE experts represent our clients' best interests. BV-NEIS consultants' and inspectors' advice and assistance is not predicated upon sales of a product, repair, or modernization. Our consultants are competently knowledgeable in all forms of VTE including elevators, escalators, dumbwaiters, material lifts, moving walks, and chair lifts.





Our multi-disciplined team of experts have the capability to support projects throughout all phases of development. From concept to operations and maintenance (O&M), our vast portfolio of solutions is designed to ensure devices are designed, installed and maintained properly. We provide independent oversight to ensure conveyances are operating safely and efficiently and are code compliant.



Bureau Veritas - NEIS maintains all-encompassing continuing internal education safety programs for its employees. In addition, the primary experience for most employees was gained from practical experience with major manufacturers and service companies.

Bureau Veritas Key Advantages

- Efficient international network.
- High reactivity in deploying new capabilities.
- Consistent and homogeneous service delivery.
- Reputable brand built over 190 years.
- Skilled employees with robust technical expertise.
- Entrepreneurial, quality and clientdriven culture.
- Comprehensive portfolio of accreditations.
- Thorough knowledge of regulations and standards in all jurisdictions.
- Extensive market expertise.
- Broad service portfolio offering.





Additional Distinctions

The following key factors differentiate BV-NEIS from other providers in the marketplace:

- Our footprint—we are the largest, and only truly nation-wide provider of Third- Party Consulting and Inspection services in the US. In California, we are the only independent provider of third-party inspections authorized to work in the state and certify the safety of vertical conveyances. We serve Alaska, Hawaii, Puerto Rico, Guam, and are currently contracted to inspect devices at all of the USPS location nationwide.
- Our industry-leading processes and methods—we are the only company
 offering real-time reporting, robust management tools, and secure storage of
 data via our proprietary Work Order Management (WOM) system.
- <u>Our experience</u>— BV-NEIS has been providing these services for more than fifty years. Our parent company, Bureau Veritas has been in business since 1828, providing inspections and testing for almost 200 years.
- Our expertise: Our consultants and inspectors are highly qualified, and our longevity combined with our geographic coverage gives us an advantage in understanding the special requirements of every device and jurisdiction, unmatched by local and regional providers.
- Our Global Management Certifications: Bureau Veritas is ISO 9001:2015,
 ISO 14001:2015, and OHSAS 18001:2018 (Health & Safety) certified.
- Our service offerings—we offer a wide range of services, which can be tailored to meet each customer's needs, and scaled to ensure a good "fit" should their needs change over time.



- Our resources: We are a Bureau Veritas Group company—BV has over 80,000 employees in 1,400 offices and laboratories in 140 countries around the world and generated over \$5.7 billion EUR in 2022. This benefits our customers by allowing us to leverage even greater resources in terms of expert staff, access to intellectual properties, and capital to allow for opportunistic lateral movement in market segments that would otherwise be underserved.
- The strength of <u>our reputation</u> is demonstrated by our references and the satisfaction of over 17,000 current clients, as well as our core values of safety and quality, and ethics.
- We also believe that <u>our diverse</u>, <u>dedicated</u>, <u>professional staff</u> set us apart. All of our VTE consultants and QEI Inspectors are Bureau Veritas employees. We hire and work with the best—regardless of race, religion, or gender.
- At Bureau Veritas <u>safety is an absolute</u>! We have an unwavering commitment to safety, and we take pride in ensuring all of our operations follow and comply with the strictest safety regulations and guidelines. We support all our internal and external stakeholders to translate this value into every aspect of our work.
- As an independent service provider of QA/QC services, we ensure our services are delivered in compliance with our internal and our clients' <u>Code of Ethics</u>, thereby preventing any conflict of interest throughout our business practices. Our consultants and inspectors are solely responsible for report generation and filings to guarantee the integrity, timeliness and accuracy of data.



Insurance

BV-NEIS carries Errors and Omissions insurance, and high levels of liability insurance—significantly lowering our customers' potential risk. Our Certificate of Insurance (COI) is appended to this document specifying our level of coverage.

Employee Training

BV-NEIS has a thorough understanding of the importance of continued training for field staff and administrative staff. Consulting, inspections and tests shall conform to the requirements, industry practices /procedures and regulations outlined in the most recent issue of the following guides and standards:

- ASME A17.1 Safety Code for Elevators and Escalators with published supplements.
- ASME A17.2 Inspector's Manual for Elevators and Escalators with published supplements.
- ASME A17.3 Safety Code for Existing Elevators and Escalators.
- American with Disabilities Act (1990) and building codes.
- All other applicable jurisdictional codes and requirements.

In addition to completing our mandatory annual HSQE training program, all BV-NEIS consultants and inspectors assigned to our contracts attend courses and complete necessary testing in order to maintain industry accreditations, such as QEI licensing, as required by the law. All QEI inspectors must complete a minimum of 16 hours of continuing education on an annual basis to maintain their QEI status.

Our consultants and inspectors additionally attend classes offered by various elevator manufacturers to introduce new equipment and technology to the industry. They continually network within these circles and conduct ongoing research to ensure that current safety procedures and best practices are followed.



Safety

BV-NEIS' Safety Philosophy

BV-NEIS is OHSAS 18001:2018 certified (Health & Safety Global Standard). Safety is not only a priority, at BV-NEIS it is a condition of employment. Employees are expected to accept their responsibility for safety when they join the company. This includes their personal safety and that of the people with whom they work.

Bureau Veritas National Elevator Inspection Services strives to provide a safe work environment for all. We recognize that an injury to an employee is detrimental to all concerned, first and foremost the employee and their families, the company because of lost time and lost revenue, and the customer because their safety inspections may be delayed.

It is true that the location of our work is always changing, and we do not have much control over the customers' environment. But it is also true that if safety is part of the everyday job planning process and good judgment is applied, accidents can be prevented.

Global Management Certifications

Certifications include ISO 9001:2015 (Quality), ISO 14001:2015 (Environmental), and OHSAS 18001:2018 (Health & Safety).









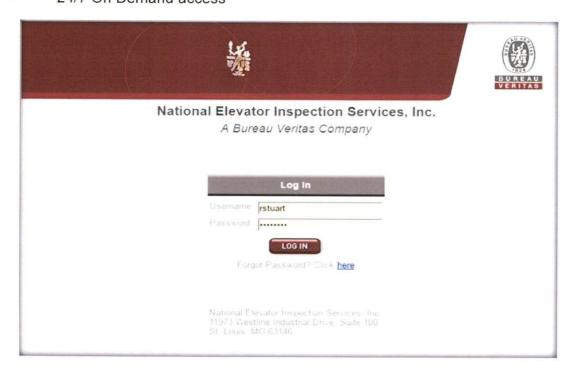


Quality Assurance and Control (QA/QC)

As part of our QA/QC policy, BV-NEIS field personnel is **solely** responsible for the preparation and submission of all service reports and notices onto our client's software and our proprietary platform to ensure data integrity, timeliness and accuracy. BV-NEIS' proprietary Work Order Management System (WOM) serves both as an operations management and an internal QA/QC tool used to oversee, validate and reconcile for consistency all records of work scheduled, performed and reported at each location and for each device.

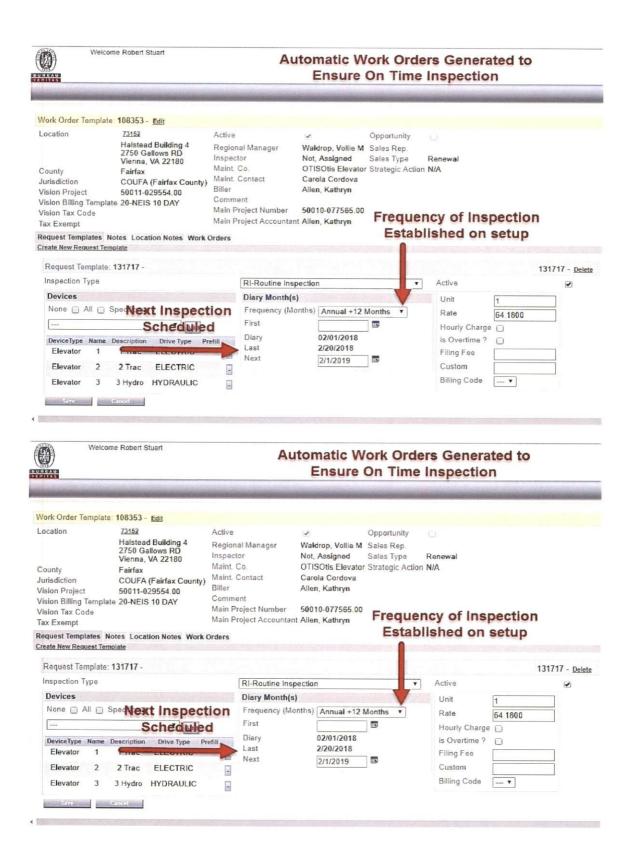
WORK ORDER MANAGEMENT SYSTEM (WOM)

- Implemented in 2010
- Over 1,000,000 inspections completed / logged / stored in WOM
- 100% Electronic Reporting
- Inspectors fill out report on-site
- Automatically uploaded to WOM
- Accessible through Client Portal
- 24/7 On Demand access



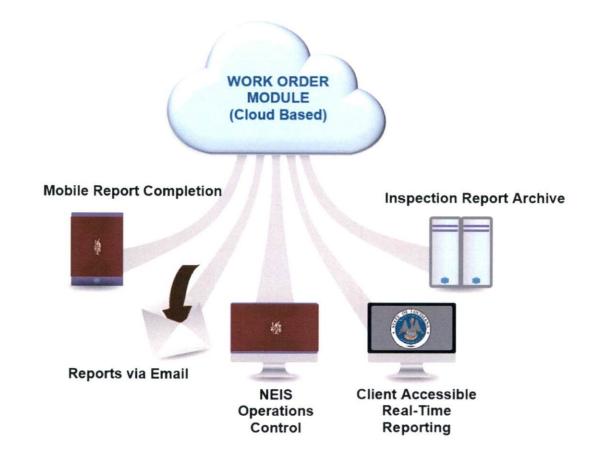








WOM Flow of Information



Records and Files

A sample copy of all reports and forms that Bureau Veritas - National Elevator Inspection Services will use under this contract will be made available upon request. We maintain all service records up to seven years, as required by law. All documents are scanned and filed electronically.



II. TECHNICAL EXPRESSION OF INTEREST

A. PROJECT UNDERSTANDING

The West Virginia State University (WVSU) is planning to modernize a passenger elevator currently in operation at Hamblin Hall. For this project, WVSU is seeking to retain the services of a qualified Vertical Transportation Equipment Consulting firm to evaluate the condition of the conveyance, determine the elements and work required to upgrade the equipment, support the design team with the development of specifications and procurement, and oversee the project during the construction phase until the elevator starts operating.

The overall intent of the project is to install optimal equipment, increase operations and maintenance (O&M) efficiencies, and ensure user safety, code compliance and energetic sustainability. The objectives of the VTE consultant are to meet WVSU's needs and requirements, minimize disruptions at the facilities, provide expert advice for the design and selection of the equipment, liaise effectively throughout all phases of the project with main participants, and support all activities until the project is successfully completed.

BV-NEIS presents this Expression of Interest / Statement of Qualifications for the West Virginia State University's consideration, as our team of expert VTE consultants has the resources, capabilities, and tools necessary to support its staff with all technical matters pertaining to the Hamblin Hall Elevator Replacement/Modernization Project.



B. SCOPE OF SERVICES

BV-NEIS' expert team of consultants shall provide the following services to the West Virginia State University:

Vertical Transportation Equipment (VTE) Consulting Services

BV-NEIS' expertise and capabilities allow us to design and offer customized solutions to meet our clients' needs. We aim to be the exclusive advisors on all matters pertaining to the WVSU's devices. Our VTE consulting service portfolio includes:





1. Condition Survey

BV-NEIS consultants shall perform a condition survey to determine the state of operation, condition, valuation, and code compliance (ADA, OSHA, Federal, State and Local) of the Hamblin Hall elevator currently in operation at the WVSU campus.

The scope of work entails surveying the type, duty, manufacturer, and date of initial installation and/or modernization. Review general conditions of the equipment, adequacy of maintenance, state of repair, and general appearance of equipment, observe general traffic handling capabilities of the equipment. Assess the existing maintenance agreement to determine the extent of coverage, condition, and appropriate market pricing. Evaluate the condition of the machine room, cartop, pit and hoistway for overall level of maintenance including housekeeping, operation, adjustment, repairs and lubrication of the equipment. Test emergency signalling devices. Verify compliance of all applicable elevator building, jurisdictional, safety and accessibility codes.

Our experts will advise and prioritize potential additions, replacements, and/or refurbishments of the audited component parts, assemblies, and systems. The results and findings of the condition survey will serve as a baseline for the BV-NEIS team to provide expert recommendations and prepare project scope, and preliminary budget and schedule for the completion of the proposed work. Minimizing disruption of campus building operations will also be taken into consideration for project execution purposes.

2. Design Development

BV-NEIS' VTE expert consultants will provide WVSU complete design development services for the device's modernization. From schematic design and construction documents to specification reviews, RFIs and submittals, our team focuses on ensuring that the modernized devices are adequate and consistent with the capital development plan. The design development process is a collaborative effort with all



architectural, mechanical, electrical, and structural specialists, to ensure the equipment manufacturer/s supply suitable products that meet the client's needs and expectations, and that all work is consistent from concept to commissioning.

3. Bid Assistance & Tendering

BV-NEIS consultants have the knowledge and capabilities necessary to support WVSU with every phase of their conveyances' lifecycle. As part of our expert capital planning and design development services, all equipment and service procurements will be facilitated. This service includes preparing bid packages and documents, bidding the work & supply of equipment, evaluating proposals, and advising in the selection of the optimal products and services for each project.

RFI's, addendums, shop drawing, cut sheets, supply contracts, maintenance service agreements, or other related documentation, will be prepared and/or reviewed as negotiated with the vertical transportation manufacturer, contractors, and engineering service providers for Fire, Life Safety, Electrical and Structural elements, to validate safety, quality, compliance, best value, and terms.

4. Construction Administration

The BV-NEIS team will proactively collaborate with West Virginia State University and vendors including architects, engineers, equipment manufacturers, and contractors throughout the construction phase of each project, to ensure quality and consistency with construction documents and product specifications. Through continuous oversight and administration of each project, BV-NEIS' experts focus on protecting our client's best interests and guaranteeing the safety of users, while monitoring budget and schedule execution. Meetings will be carried out virtually and on-site to monitor performance of vendors and review progress of the work. Punch lists will be prepared, and resolution of pending items overseen until the project hand-over. Final acceptance inspections shall be performed independently by the Agency Having Jurisdiction.



C. PROJECT APPROACH

BV-NEIS understands what is required to successfully provide VTE consulting services and has the staff and capabilities necessary to fulfil its commitments under such an agreement with the West Virginia State University. The BV-NEIS VTE team of consultants, project and account managers assigned to the contract have the required experience, qualifications, accreditations, tools, and training necessary to provide high-quality services.

Bureau Veritas has attained global recognition in the management of projects. BV-NEIS trained and experienced personnel are proficient in the use of platforms and in the reporting requirements of our clients, of the various jurisdictions, and of our internal QA/QC protocols. In addition, BV-NEIS has developed proprietary IT Tools and deployed robust processes to ensure quality control throughout the provision of the services.

Meetings and Contract Administration

BV-NEIS expert consultants and inspectors shall attend in person and virtual meetings scheduled by the West Virginia State University. The objective of these meetings is to address questions, report on the progress of the scope of work, coordinate, plan and strategize the delivery of results according to the terms and conditions of the Client.

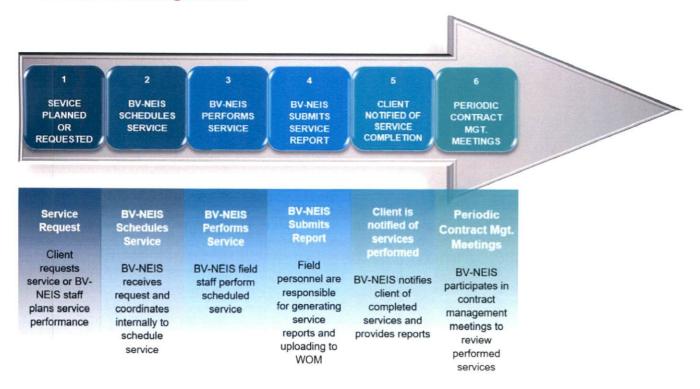
BV-NEIS shall provide reports of services performed, findings and recommendations in the format and time intervals required by the WVSU. All work shall be reported accurately and efficiently on the Client's established platform and on our Work Order Management (WOM) proprietary software, as applicable.



Tasks and Frequencies

Bureau Veritas National Elevator Inspection Services Inc. is able to maintain necessary staffing and dedicated resources to oversee the work scheduled and to provide the services required by the West Virginia State University. Our staff's expert proficiency in the various control portals and WOM, allows BV-NEIS to ensure that each service request is completed in a timely manner, while tracking the actual amount of work assigned.

Service Scheduling Process





Customer Service Approach and Communication Strategy

BV-NEIS is committed to the delivery of services that exceed our client's expectations. Our customer service approach and communication strategy is supported by a multichannel integrated program that includes:

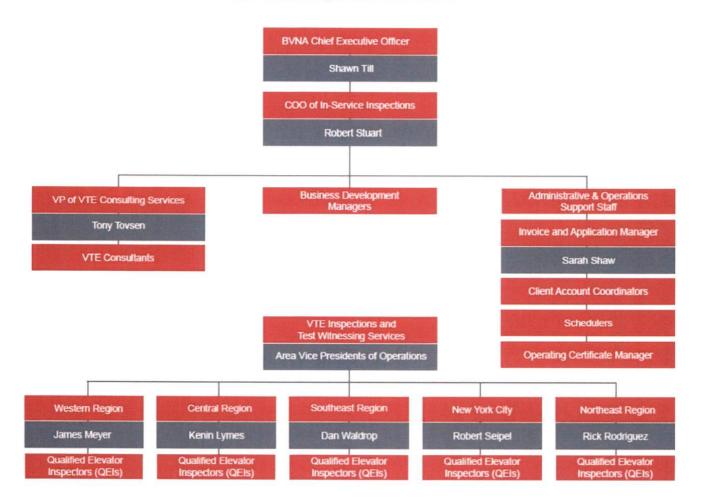
- ✓ A dedicated project lead consultant assigned to the project, who will be responsible for liaising with WVSU personnel at all times to ensure proper timeliness in the execution of the work. The BV-NEIS Director of VTE Consulting collaborates closely with the team of dedicated consultants throughout the term of the contract to maintain our high-level of expert advising and quality.
- ✓ A team of customer service, project and account management professionals that will support all field operations staff with the efficient provision of schedule confirmations, report submissions, billing, and customer requests.
- ✓ A group of expert consultants, trained in the use of jurisdictional portals and WOM, with the field equipment (iPad, mobile phones, laptop) necessary to provide on-site, real-time service documents and support.



III. BV-NEIS PROJECT TEAM

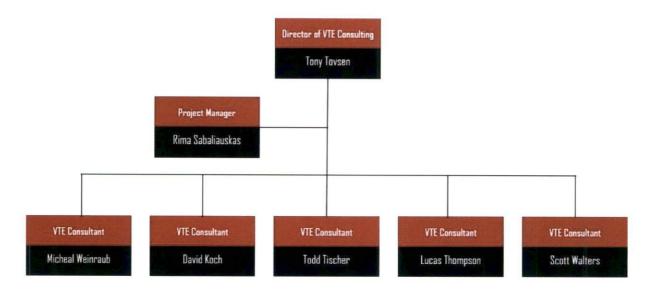
Each and every one of BV-NEIS' clients and projects is supported by a large, competent and expert organization. Vertical Transportation Equipment (VTE) consultants, certified inspectors, project and account managers work together to provide integral solutions for new projects and modernizations, and conveyance portfolio management services. Staff resumes are available in the appendices section of this SOQ.

BV-NEIS Organizational Chart





BV-NEIS VTE Consulting Team



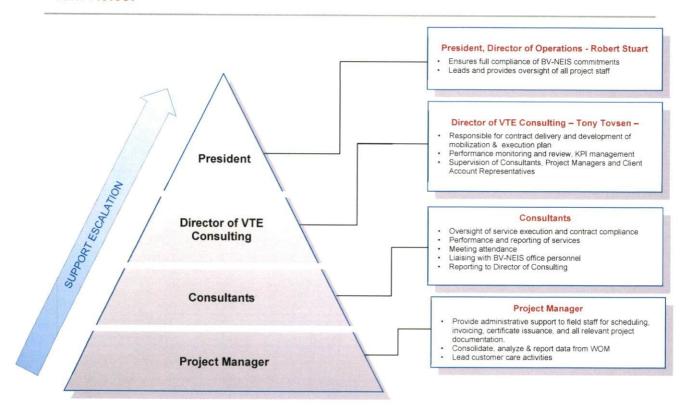
WEST VIRGINIA STATE UNIVERSITY STAFFING PLAN

Contract Staff List:

ROBERT STUART	PRESIDENT	314-605-3731
TONY TOVSEN	DIRECTOR OF VTE CONSULTING	518-226-2596
GLORIA DUQUE	BUSINESS DEVELOPMENT MANAGER	917-951-5951
DAVID KOCH	PROJECT LEAD VTE CONSULTANT, QEI	800-886-6347
TODD TISHER	VTE CONSULTANT, QEI	800-886-6347
SCOTT WALTERS	VTE CONSULTANT, QEI	800-886-6347
MICHAEL WEINRAUB	VTE CONSULTANT, QEI	800-886-6347
RIMA SABALIAUSKAS	VTE CONSULTING PROJECT MANAGER I	800-886-6347
SARAH SHAW	INVOICING & APPLICATIONS MANAGER	800-886-6347



Team Roles:



Team Responsibilities:

- Director of Vertical Transportation Equipment (VTE) Consulting: Responsible for the direction of all consultancy work throughout the duration of the contract; assigns project workload to the team of consultants; manages the professional relationship between team leaders and the client; oversees and evaluates the performance of the team and the projects, including cost, schedule, and QA/QC; ensures compliance of contract requirements and of internal/external quality standards.
- Vertical Transportation (VTE) Consultant: Responsible for performing the consultancy services at each location and project assigned by the Director; participates in all project meetings, site visits and performance reviews; coordinates and develops all activities pertaining to vertical transportation systems for each project, including but not limited to condition surveys, design development documents, equipment specifications, bid assistance and tendering, construction administration and commissioning; generates and presents all reports and support documents.



IV. PROJECT REFERENCES

NAME New York City Department of Education

ADDRESS 44-36 Vernon Blvd, Long Island City, New York

CONTACT Anil Ramnath, Program Manager, Division of School Facilities

PHONE (718) 349-5708 EMAIL ARamnath2@schools.nyc.gov

CONTRACT VALUE \$4,000,000 TERM 2022-Present

SCOPE Vertical Transportation Equipment consulting, inspections and test witnessing of all schools in

Queens, Staten Island and sections of Brooklyn.

RESULTS Identification of maintenance and operational deficiencies of equipment in service; expert

recommendations for device upgrades, modernizations, and replacements; improved

effectiveness of code compliance; and enhanced user safety.

NAME New York City Office of General Services

ADDRESS 163 West 125th Street, New York, New York

CONTACT Eric Miller, Program Manager

PHONE (212) 961-4390 EMAIL Eric.Miller@ogs.ny.gov

CONTRACT VALUE \$2,500,000 TERM 2019 - 2021

SCOPE Vertical Transportation Equipment Consulting services including condition assessments, capital

planning, design development, bid assistance, construction administration, and commissioning.

RESULTS Oversight of maintenance service provider performance to resolve identified deficiencies;

expert recommendations for device modernizations, and replacements; improved effectiveness

of code compliance; and enhanced user safety.

NAME Romanyk Consulting Corporation

ADDRESS 3308 Preston Road, Suite 350-164, Plano, Texas 75093

CONTACT Ann Seibert, Business Development Manager

PHONE (602) 402-0046 EMAIL Ann. Seibert@RomanykConsulting.com

CONTRACT VALUE \$530,000 TERM 2021 - Present

SCOPE Vertical Transportation Equipment Consulting services focusing on device condition

assessments for capital plan development across various Veteran Affair Hospital Regions

including VISN 6, 20, and 23.

RESULTS Accurate evaluation of current VTE conditions; generation of optional device technical

specifications, budgets, and schedules for various capital development plans.

Additional project experience is available in the appendices section of this SOQ.



V. APPENDICES

- BV-NEIS Expression of Interest Form
- BV-NEIS Agreement Certification Form
- BV-NEIS Sample Certificate of Insurance
- BV-NEIS W-9
- BV-NEIS Capability Statement
- BV-NEIS Staff Resumes and Certifications
- BV-NEIS Project Portfolio
- BV-NEIS Client Reference Letters
- BV-NEIS Project Case Studies
- BV-NEIS Sample Condition Survey Report



State of West Virginia Agency Expression of Interest Architect/Engr

Proc Folder: 1393933

Doc Description: A&E Service- Hamblin Hall Elevator Renovation/Modernization

Reason for Modification:

Proc Type:

Agency Contract - Fixed Amt

Date Issued Solicitation Closes Solicitation No Version 2024-03-12 2024-03-28 14:30 AEOI 0490 WSC2400000005

BID RECEIVING LOCATION

WEST VIRGINIA STATE UNIVERSITY 5000 FAIRLAWN AVENUE FERRELL HALL RM 301

...-TITUTE WV 25112

VENDOR

Vendor Customer Code:

Vendor Name: Bureau Veritas National Elevator Inspection Services, Inc.

Address:

Street: 11973 Westline Industrial Drive, Suite 100

City: St. Louis

State: MO

Country: USA

Zip: 63146

Principal Contact: Gloria Duque, Business Development Manager

Vendor Contact Phone: 917-951-5951

Extension:

FOR INFORMATION CONTACT THE BUYER

Jerry D Rush 304-558-3397

jerry.rush@wvstateu.edu

Vendor

Signature X

FEIN# 76-0831999

DATE 3/26/2024

All offers subject to all terms and conditions contained in this solicitation

Date Printed:

Mar 12, 2024

Page:

FORM ID: WV-PRC-AEOI-002 2020/05

SIGNATURE/CERTIFICATION

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Name, Title)
Robert Stuart, President

(Printed Name and Title)
11973 Westline Industrial Drive, Suite 100, St. Louis, MO 63146
(Address)
1-800-886-6347 / 314- 682-2397
(Phone Number) / (Fax Number)
neis.mail@bureauveritas.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through e-mail, I certify that: I have reviewed this solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the Commission/Institution that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the solicitation for that product or service, unless otherwise stated herein; that the vendor accepts the terms and conditions contained in the solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand the Commission/Institution is requiring the vendor to follow the provisions of WV State Code 5A-3-62 which automatically voids certain contract clauses that violate State law.

Bureau Veritas National Elevator Inspection Services, Inc.
(Company)
Robert Stra
(Authorized Signature) (Representative Name, Title)
Robert Stuart, President
(Printed Name and Title of Authorized Representative)
March 26,2024
(Date)
1-800-886-6347 / 314-682-2397
(Phone Number) (Fax Number)



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY) 12/28/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), **AUTHORIZED** REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s)

PRODUCER	CONTACT NAME:							
Aon Risk Services Northeast, Inc. Aon Risk Services Northeast, Inc. NY NY Office One Liberty Plaza 165 Broadway, Suite 3201 New York NY 10006 USA	PHONE (A/C. No. Ext): 866-283-7122 FAX (A/C. No.): 800-363-010							
	E-MAIL ADDRESS:							
	INSURER(S) AFFORDING COVERAGE	NAIC#						
INSURED	INSURERA: Hartford Fire Insurance Co.	19682						
Bureau Veritas National Elevator	INSURER B: Allianz Global Risks US Insurance	Co. 35300						
Inspection Services, Inc. 11973 Westline Industrial Dr.,Suite 100	INSURER C: Trumbull Insurance Company	27120						
St. Louis MO 63146 USA	INSURER D:							
	INSURER E:							
	INSURER F:							

570103307435 COVERAGES CERTIFICATE NUMBER: **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT. TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS,

INSR LTR	TYPE OF INSURANCE		TYPE OF INSURANCE ADDL SUBR NISS POLICY NUMBER POLICY FFF POLICY EXP (MMDDDYYYY) (MMDDDYYYY) (MMDDDYYYY) (MMDDDYYYYY) (MMDDDYYYY) (MMDDDYYYY) (MMDDDYYYYY) (MMDDDYYYYYY) (MMDDDYYYYYY) (MMDDDYYYYYY) (MMDDDYYYYY) (MMDDDYYYYYY) (MMDDDYYYYYY) (MMDDDYYYYYYYYYY) (MMDDDYYYYYY) (MMDDDYYYYYYYYY) (MMDDDYYYYYYYYYYYYYYYYYYYYYYYYYYYYYYYYY		LIMITS				
В	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR			USL00159324	01/01/2024	01/01/2025	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$2,000,000 \$1,000,000	
							MED EXP (Any one person)	\$10,000	
							PERSONAL & ADV INJURY	\$2,000,000	
	GEN'L AGGREGATE LIMIT APPLIES PER						GENERAL AGGREGATE	\$2,000,000	
	POLICY X PRO- JECT X LOC						PRODUCTS - COMP/OP AGG	\$2,000,000	
А	AUTOMOBILE LIABILITY			10 AB S41202 AOS	01/01/2024	01/01/2025	COMBINED SINGLE LIMIT (Ea accident)	\$2,000,000	
	x ANY AUTO			AUS			BODILY INJURY (Per person)		
	OWNED SCHEDULED						BODILY INJURY (Per accident)		
	HIRED AUTOS ONLY NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)		
В	X UMBRELLA LIAB X OCCUR			USL00163324	01/01/2024	01/01/2025	EACH OCCURRENCE	\$10,000,000	
	EXCESS LIAB CLAIMS-MADE						AGGREGATE	\$10,000,000	
С	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			10wNS41200 See State Policy Addendum	01/01/2024	01/01/2025	X PER STATUTE OTH-		
	ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER	N/A		See Seace Forrey Addendam			E.L. EACH ACCIDENT	\$1,000,000	
	(Mandatory in NH) If yes, describe under						E.L. DISEASE-EA EMPLOYEE	\$1,000,000	
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE-POLICY LIMIT	\$1,000,000	
В	Architects & Engineers Professional			USF00248124 Claims Made SIR applies per policy ter			Each Claim Aggregate	\$1,000,000 \$1,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The Architects & Engineers policy includes coverage for Professional Liability and Contractors Pollution Liability. Evidence of Insurance.

CER	TIFIC	ATE H	OLD	DER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

Bureau Veritas National Elevator Inspection Services, Inc. 11973 Westline Industrial Dr., Suite 100 St. Louis MO 63146 USA

AUTHORIZED REPRESENTATIVE

Aon Risk Services Northeast, Inc.

AGENCY CUSTOMER ID:

570000048582

LOC #



ADDITIONAL REMARKS SCHEDULE

Page _ of _

		THE COLLEGE	rage _ or _				
AGENCY		NAMED INSURED					
Aon Risk Services Northeast, Inc.		Bureau Veritas National Elevator					
POLICY NUMBER		1					
See Certificate Numbe 570103307435							
CARRIER	NAIC CODE						
See Certificate Numbe 570103307435		EFFECTIVE DATE:					

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,									
FORM NUMBER: ACORD 25 FORM	TITLE: Certificate of Liability Insurance								
	Workers Compensation/Employers Liability								
10wns41200 01/01/24-01/01/25 10wns41200 01/01/24-01/01/25	Trumbull Insurance AR,DC,IN,LA,NE,RI,UT Twin City Fire Insurance Company FL,ND,OH,WA,WY Hartford Insurance Company of the Midwest AK,ID Hartford Casualty Insurance Company MO,WV Nutmeg Insurance Company CT,IL Hartford Fire Insurance Company NH,OR,PA Hartford Accident and Indemnity Company AL,GA,KY,MI,MT,NY,TN,VT Property & Casualty Ins Co of Hartford CA,CO,DE,ME, MN,MS,SC Hartford Insurance Company of Illinois TX Hartford Insurance Company of the Southeast KS,MD Hartford Underwriters Insurance Company AZ,HI, NC,NJ,SD,VA Sentinel Insurance Company, Limited IA,NM,NV,OK Twin City Fire Insurance Company WI Hartford Underwriters Insurance Company MA Hartford Fire Insurance Company PR								

Form **W-9** (Rev. October 2018)

(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

IIItorria	Tieveniue delvice Go to www.irs.gov/Formivva for ins			nat	ion.										
	Bureau Veritas National Elevator Inspection Service	The state of the s													
	2 Business name/disregarded entity name, if different from above														
on page 3.	Check appropriate box for federal tax classification of the person whose nan following seven boxes. Individual/sole proprietor or	_	y one of the 4 Exemptions (codes apply certain entities, not individual instructions on page 3):												
ons	single-member LLC	☐ Partnership	110	5000	Juio	E	xem	pt paye	e cor	de (if	any)_				
uction	Limited liability company. Enter the tax classification (C=C corporation, S														
Print or type. Specific Instructions on page	Note: Check the appropriate box in the line above for the tax classificatio LLC if the LLC is classified as a single-member LLC that is disregarded from the owner for U.S. federal tax points disregarded from the owner for U.S. federal tax points disregarded from the owner should check the appropriate box for the tax points.		Exemption from FATCA reporting code (if any)												
bec	Other (see Instructions) ► 5 Address (number, street, and apt. or suite no.) See instructions. Requester's name										d outside	the U.	s.)		
See S	11973 Westline Industrial Drive Suite 100		Request	ester's name and address (optional)											
S	6 City, state, and ZIP code		-												
	St. Louis, MO 63146														
	7 List account number(s) here (optional)												_		
Day	Town and I have been bloom to the state of t	**************************************													
Pari	Taxpayer Identification Number (TIN) rour TIN in the appropriate box. The TIN provided must match the name	as about on the data and	atal I	Soc	oial e	2011	itı n	umber							
backu	withholding. For individuals, this is generally your social security num	ber (SSN). However, f	ora [300	Tial S		[Imber	7		_		\dashv		
resider	nt alien, sole proprietor, or disregarded entity, see the instructions for its, it is your employer identification number (EIN). If you do not have a n	Part I, later. For other					1 -		-	-					
TIN, la	ter.	iumber, see now to ge		or			L		_						
Note:	If the account is in more than one name, see the instructions for line 1.	Also see What Name	Em	Employer identification number											
IVUITIDE	er To Give the Requester for guidelines on whose number to enter.			7	6	_	0	8 3	3	1 9	9	9			
Part	II Certification			'	0		0	١	1	1 .	9	9			
_	penalties of perjury, I certify that:							-	_						
2. I am Serv	number shown on this form is my correct taxpayer identification numb not subject to backup withholding because: (a) I am exempt from bac ice (IRS) that I am subject to backup withholding as a result of a failure onger subject to backup withholding; and	kup withholding, or (b)	I have n	ot b	een	noti	fied	by the	Inte	ernal fied i	l Reve me th	enue at l	am		
	a U.S. citizen or other U.S. person (defined below); and														
	FATCA code(s) entered on this form (if any) indicating that I am exemp	ot from FATCA reportin	g is corre	ect.											
Certific you hav acquisi other th	cation instructions. You must cross out item 2 above if you have been not be failed to report all interest and dividends on your tax return. For real estation or abandonment of secured property, cancellation of debt, contribution and interest and dividends, you are not required to sign the certification, but the contribution is the certification, but the contribution is the certification.	otified by the IRS that you ate transactions, item 2	does not	rent t app	lly su ply. F	or n	norto	gage in	itere	st pa	aid,	ante	use		
Sign Here	Signature of U.S. person ►		Date ►	Î	01/	04/	202	24							
	eral Instructions	 Form 1099-DIV (div funds) 	vidends,	incl	udin	g the	ose	from s	tock	s or	mutu	ial			
noted.	references are to the Internal Revenue Code unless otherwise	 Form 1099-MISC (various types of income, prizes, awards, or gross proceeds) 													
related	developments. For the latest information about developments to Form W-9 and its instructions, such as legislation enacted ey were published, go to www.irs.gov/FormW9.	Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)													
	ose of Form	• Form 1099-S (proc													
		• Form 1099-K (mer													
informa	vidual or entity (Form W-9 requester) who is required to file an ation return with the IRS must obtain your correct taxpayer cation number (TIN) which may be your social security number	 Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition) 									,				
(SSN),	individual taxpayer identification number (ITIN), adoption	ACCOUNTS CONTRACTOR MATERIAL	 Form 1099-C (canceled debt) Form 1099-A (acquisition or abandonment of secured property) 												
(EIN), to amoun	er identification number (ATIN), or employer identification number or report on an information return the amount paid to you, or other treportable on an information return. Examples of information	Use Form W-9 onl alien), to provide you	ly if you a	are a	a U.S							nt			
returns	include, but are not limited to, the following. 1099-INT (interest earned or paid)	If you do not return	urn Form W-9 to the requester with a TIN, you might up withholding. See What is backup withholding,												

- VERTICAL TRANSPORTATION EQUIPMENT (VTE) CONSULTING, INSPECTIONS AND TEST WITNESSING SERVICES

Organization Bureau Veritas National Elevator Inspection Services (BVNEIS)

Type Domestic For-Profit Corporation, incorporated in Delaware, on 06/30/2006

Regions Served United States of America (national, including PR)

Address 11973 Westline Industrial Drive, Suite 100

St. Louis, Missouri 63146-3219 USA

Phone number 1-800-886-6347 **Fax number** 314-682-2397

Corporate e-mail NEIS.Mail@us.bureauveritas.com

Web address http://www.bvna.com/vte

Work category Elevator Inspections and Related Services

(National) Size 100-150 empl.

Federal ID 76-0831999 CAGE Code 3BNH9 DUNS 19-6454938

GSA Contract # GS06F0075S

Service Codes PSC Code Description

H999 Other Quality Control, Testing, and Inspection- Miscellaneous

NAICS Codes Description

238290 Other Building Equipment Contractors

541350 Building Inspection and Certification Services
541618 Other Management Consulting Services

541990 All Other Professional, Scientific, and Technical Services

Global Certs. ISO 9001:2015 ISO 14001:2015 OHSAS 18001:2018

Financial Institution: BANK OF AMERICA, N.A.

EFT Acct. Type Checking Account Number 1459734718

ABA Routing # 121000358 Swift Number BOFAUS3N

ACH U.S. Phone (888) 715-1000





TONY TOVSEN

DIRECTOR OF VERTICAL TRANSPORTATION EQUIPMENT (VTE) CONSULTING

EXPERIENCE

Bureau Veritas National Elevator Inspection Services

Director of Vertical Transportation Equipment (VTE) Consulting | 2021 - Present

- Oversee all activities of the Vertical Transportation Consulting practice
- · Establish KPIs and prepare performance reports for company stakeholders
- · Develop business to generate revenue and meet growth targets
- · Supervise operations of consulting team nationwide
- · Recruit and train consulting staff members
- · Provide customer support and manage VTE consulting projects
- Support the business development team for existing and new accounts
- · Perform elevator consulting services in all aspects of the elevator industry

Southern Elevator Company Inc.

Vice President of Operations

- · Reports to the Company Chairman
- Responsible for the success of six regional offices in three states
- Develop and implement procedures for the efficient implementation of service, repair and modernization of vertical transportation equipment
- · Encourage and assist in the professional development of 85 employees

Lerch Bates Associates

Regional Manager

- · Reports to the Company Vice President
- Responsible for the operation of the regional office and maintaining professional relationships with major architectural design offices
- Develop and manage complete modernization projects from implementation of surveys, reports, specifications, bid process, project management and project closeout
- Develop elevator / escalator solutions for new proposed and design phase buildings specializing in modernization of elevators / escalators in significant and historic buildings

Thyssen-Krupp Elevator

Regional Modernization Manager

- Reports to the Region Vice President
- · Responsible for the development of modernization projects in nine states

Braun Elevator Co. Inc.

Elevator Division Manager

- · Reports to the Company President
- · Responsible for the growth of the company's sales and overall abilities
- Sales growth from \$800,000.00 to \$6 million in four years
- Encourage and assist in the professional development of 25 employees

Minnesota Elevator Co. Inc.

Elevator Division Manager

- · Reports to the Company President
- Participated in all areas of Company growth and development including manufacturing, training, ISO certification, maintenance, construction, modernization, fleet management, Company Pilot

Local Elevator Technician

- Reports to Service Superintendent
- · Responsible for service and repair in the Mankato, Minnesota area

ELEVATOR CERTIFICATIONS



- · Material Requirements
- Planning and inventory control
- · Business Management
- Minnesota State Electrical License
- North Carolina Electrical License
- QEI Certification
- NYS Certified Elevator Inspector



- · Honeywell World Headquarters, Minneapolis, MN
- · 3M World Headquarters, St Paul, MN
- Kraft Foods, Chicago, IL
- Greenland Financial Towers, Nanjing, China
- Burj Dubai, UAE
- · Chicago O'Hare Airport, Chicago, IL
- Chicago Board of Trade, Chicago, IL
- Osaka Airport, Japan
- Case Western Reserve University, Cleveland Ohio
- Wisconsin State Capitol, Madison, Wisconsin
- Numerous Local, State and Federal Government Buildings





DAVID KOCH

VERTICAL TRANSPORTATION EQUIPMENT (VTE) CONSULTANT & INSPECTOR

EXPERIENCE

Bureau Veritas National Elevator Inspection Services | June 2023 - Present Vertical Transportation Equipment Consultant & Inspector

- Report to the Director of VTE Consulting
- Responsible for elevator inspections, test witnessing and final acceptance testing
- Provide elevator consulting services through all phases of project development

Technical Inspections Agency USA | December 2021 - May 2023 State of Arizona Operations Manager and Senior Inspector

- Led the operation management of 8 elevator modernization projects
- Provided Vertical Transportation Equipment consulting services for clients in the area
- Performed equipment code compliance inspections for customer locations across the State

State of Nevada Elevator Section | October 2021 - November 2021 Elevator Safety Supervisor

- Directed a team of 4 State Elevator Inspectors to oversee code compliance of all elevator permit holders
- · Supervised the issuance of code violations fines

Technical Inspections Agency USA | July 2018 - September 2021 State of Arizona Operations Manager and Senior Inspector

- Led the operation management of 8 elevator modernization projects
- · Provided Vertical Transportation Equipment consulting services for client in the area
- Performed equipment code compliance inspections for customer locations across the State

TUV SUD America Inc. | September 2016 - June 2018 Elevator Inspector

 Completed code inspections and evaluations as well as inspections for level of maintenance being performed, as a QEI certified inspector

City of Phoenix | June 2015 - August 2016 Elevator Inspector and Plan Reviewer

- Performed equipment code compliance inspections on behalf of the City of Phoenix
- Reviewed plans for elevator projects to ensure code compliance

Leeward Construction Company (sister company of AWI) | 2010 - May 2015 Elevator Project Manager

- Managed elevator replacement projects from concept to hand-over
- Performed traffic analysis, condition surveys, maintenance audits on existing equipment to prioritize repairs, upgrades, modernizations and replacements
- Elaborated equipment specifications considering key variables, and facilitated tendering processes to install optimal devices in each project
- Collaborated with project owners, architects, construction managers, MEP and structural engineers, contractors, and equipment manufacturers to deliver projects
- · Oversaw completion of punch list items and commissioned elevators

Affiliated Western, Inc. | 2009 - May 2015

Elevator Project Manager

- Oversaw over 15 Vertical Transportation Equipment modernization, replacement and new construction projects with an estimated project value in excess of \$18 million dollars
- Performed device condition assessments for capital planning purposes, including estimation of project cost and schedule
- Generated specifications for new installations, modernizations, and repairs that optimized asset values for building owners and managers
- Facilitated and advised on equipment procurement processing, including bid assistance and tendering
- Provided on site construction administration services
- Evaluated final elevator acceptances and verify compliance of completed work including punch lists completion
- Organized and participated project progress meetings and managed projects through to completion
- Evaluated elevator maintenance agreements, negotiated terms and audited quotes, invoice and contract reviews

Various Organizations | 1977 - 2009

Elevator Sales, Inspections and Project Management



ELEVATOR CERTIFICATIONS

QEI Certification



TODD TISHER

VERTICAL TRANSPORTATION EQUIPMENT (VTE) CONSULTANT & INSPECTOR

EXPERIENCE

Bureau Veritas National Elevator Inspection Services | 2022 - Present Vertical Transportation Equipment Consultant & Inspector

- Report to the Director of VTE Consulting
- · Responsible for elevator inspections, test witnessing and final acceptance testing
- Provide elevator consulting services through all phases of project development

Larson Elevator Company

Territory Manager

- · Managed maintenance accounts daily needs, customer visits etc.
- Surveyed, estimated, quoted and sold all repairs/upgrades on existing accounts and open order customers
- · Measured prospective new customers elevators and quoted maintenance contracts
- Built and established strong relationships with technicians to increase trust and accountability
- · Solicited new customers and build service base

All City Elevator, Inc.

Sales Manager/Account Manager

- Managed All City Elevator's large maintenance accounts daily needs including any conflict resolution, complaints, customer visits etc. Oversaw, trained and supported account managers, while performing all other duties
- Measured, estimated, quoted and sold all repairs/upgrades on existing accounts
- Surveyed prospective new customers elevators and quoted maintenance contracts
- Helped grow service base from 650 Elevators to close to 1,400
- Followed- up on Service and Repair quotes sent out
- Built and established strong relationships with technicians to increase trust and accountability
- Managed and assisted two field Account Mangers/Salespeople with daily needs as necessary obtaining goals and reaching targeted profit margins
- Attended trade shows (MASMS, BOMA, MMHA, HEA etc.) promoting All City Elevator and growing service base
- Served as President of EAM (Elevator Association of MN) 2015-2017

Elevator Consulting Services, Inc.

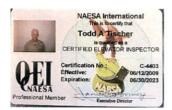
Consultant and Inspector

- Generated specifications for new installations, modernizations, repairs, maintenance agreement contracts that optimized asset values for building owners and managers
- Determined modernization requirements and course of action
- Completed code inspections and evaluations as well as inspections for level of maintenance being performed, as a QEI certified inspector
- Evaluated final elevator acceptances and verify compliance of completed work
- Managed modernization of projects large and small. Progress management of ongoing projects.
- Organized and participated project progress meetings and managed projects to completion
- · Performed invoice and contract reviews.
- Generated and facilitated project design criteria

Minnesota Elevator, Inc.

Account Manager

- Managed 1,200+ accounts in Minneapolis/St. Cloud territories with 3.2 million annual revenue
- Provided surveys and quotes to sell elevator modernizations
- · Sold contract maintenance for MEI and non-MEI installations
- Determined specific parts to order and managed projects though completion
- Negotiated and resolved billing disputes and differences that arose, assisted with other conflict resolutions
- Trained customers on aspects of the industry including topics like contract coverage, cost, code changes, and updates to elevators
- Collaborated with service technicians and repair crews making them aware of progress, new sales, concerns, etc. as well as receive feedback from them on same issues
- Developed business through cold calls on non-contract customers, responding to leads from tech's, meeting with consultants attending trade shows, and other networking tasks



ELEVATOR CERTIFICATIONS

QEI Certification
NYC DOB Certified Elevator Inspector



SCOTT WALTERS

VERTICAL TRANSPORTATION EQUIPMENT (VTE) CONSULTANT & INSPECTOR

EXPERIENCE

Bureau Veritas National Elevator Inspection Services | 2022 - Present Vertical Transportation Equipment Consultant & Inspector

- Develop business in Pennsylvania to meet revenue growth targets for elevator inspections and VTE consulting
- Responsible for training BV/NEIS 1st elevator inspector internship program
- Perform survey analysis and maintenance evaluations on all VTE equipment, including elevators, escalators, dumb waiters, VWCL, WCL, SPIS, and material lifts
- Responsible for acceptance testing at Federal Courthouses, Mechanicsburg Navy Depot and testing for the Army Core of Engineers
- · Oversee all activities of assigned Vertical Transportation Consulting contracts
- · Establish KPIs and prepare performance reports for company stakeholders
- Recruit and train consulting staff members
- Communicate with customers to facilitate support and manage VTE consulting projects

Thyssen-Krupp Elevator

Account Manager

- Responsible for sales and growth of new accounts within assigned territory (West of the Mississippi), and of specific accounts within Canada, Mexico, and Australia
- Initiated and developed new business with two major airports resulting in over \$350K in new revenue in 2018. 30% year over year growth from 2016 to 2017. Currently 114% over 2017, in 2018 YTD. Major accounts included DFW, DIA, Love Field, Hobby, IAH, Oakland Airport, LAX, and SFIA Airports

Thyssen Krupp Elevator

Repair Mechanic

- Performed repairs on hydraulic and traction elevators, escalators, dumb waiters and WCI
- Assigned hydraulic elevator specialist responsible for adjusting and rebuilding valves, valve conversions, coils, replacing packing, re-piping, changing mufflers, rebuilding and replacing pumps, re-cabling devices, pour babbit or replacing with new wedge shackles, removing generator sets, removing armatures and motors. re-aligning motors, and door operator conversions
- Completed escalator tear downs, replaced steps, step chains, balustrade, turn arounds, handrails, floor plate, motors and reducers

Dover Elevator

Repair Mechanic

- Worked in construction removing and installing new hydraulic and traction elevators
- Fulfilled duties as a temporary mechanic installing and repairing elevators and escalators
- Oversaw maintenance route to provide elevator repair services for various clients

General Elevator

Elevator Mechanic

- · Repaired and maintained elevators
- Performed various technical tasks including removing generators, re-cabling devices, converting major valves, replacing packings, removing and replacing cylinders
- Responsible for the Hershey Parks Kissing Tower elevator repair projects, including performing work to re-cable, and sheave removal of devices

Metro Elevator

Elevator Mechanic

 Performed the installation of rack and pinion style 1 passenger elevators on smoke stacks at PPL plant Shamokin Dam and PPL Bruner Island

Schindler/Westinghouse IUEC LOCAL 59

Elevator Repair and Maintenance Helper

- Responsible for various elevator repairs and the performance of mechanical work including replacing pistons, removing generators, installing bearing replacements on site, re-cabling devices, and soldering relays
- · Completed pits car tops, hoist-ways, and machine rooms cleaning and painting



ELEVATOR CERTIFICATIONS

QEI Certification



RIMA SABALIAUSKAS

PROJECT MANAGER I - VERTICAL TRANSPORTATION EQUIPMENT CONSULTING

EXPERIENCE

Bureau Veritas National Elevator Inspection Services | 2007 - Present
PROJECT MANAGER I - VERTICAL TRANSPORTATION EQUIPMENT CONSULTING

- Coordinate and schedule consulting services between staff and clients
- Manage and oversee projects from proposal stage to close-out
- Invoice all consulting services for clients
- · Review and submit all project reports prepared by consultants
- · Facilitate and support all project activities with consultants in the field
- Manage the AIC Inspections (City of Chicago inspections) account
- Lead all administrative and back-office tasks, including in-house proprietary software order management software and finance/accounting platform

Large Accounts Supervisor

- Coordinated inspection services provision for the Department of State US Embassies global account
- Performed project controls to oversee inspector time sheets, expense reports, user training programs and project accounting with a total contract budget of \$1.5 Million
- · Scheduled and monitored all travel arrangements and schedules for 12 inspectors
- Reviewed and submitted inspection reports
- Led all administrative and back-office tasks, including in-house proprietary software order management software and finance/accounting platform

Office Administrator / Project Coordinator

- Managed office and reported to the Vice President, responsible for daily office operations, file and document control, and office equipment vendor contract management
- Organized office events and oversaw work relationship with major architectural design clients
- Developed and managed projects from implementation of surveys, reports, specifications, bid process, to project closeout
- Coordinated the provision of inspection services with clients from contract to invoicing
- Review and submit all inspection service reports.
- Kept service and accounting records on the firm's Seibel Program
- Performed invoicing and project controls to oversee inspector time sheets, expense reports, user training programs and project accounting
- Led all administrative and back-office tasks, including in-house proprietary software order management software and finance/accounting platform

Project Administrative Assistant & Human Resources Generalist

- Assisted COO with all administrative tasks, arranged for travel needs, managed schedules, and arranged conference attendance
- · Maintained documents and filing system
- Reviewed reports and arranged travel for inspectors
- · Supported project managers and processed client invoicing
- Processed new hire paperwork, conducted background checks, responded to verification of employment requests, and processed position changes and raises were applicable.
- Managed general employee relation issues, to ensure compliance with Company policies and procedures
- Oversaw employee recruitment, worked with project managers to identify business requirements for open positions, and utilized various recruiting sources to obtain qualified applicants for staffing needs

EDUCATION

University of Illinois at Chicago | 2002 Bachelor of Arts in Music; Minor in Psychology

ADDITIONAL CERTIFICATIONS

Notary Public since 2007 - Commission No.: 752820



MICHAEL WEINRAUB

VTE PORTFOLIO MANAGER & QEI CERTIFIED INSPECTOR

EXPERIENCE

Bureau Veritas National Elevator Inspection Services

VTE Portfolio Manager and QEI Inspector - Western Region | 2021 - Present

- Oversee contract administration for select clients in region
- Lead all customer service support activities
- · Develop business with key client accounts
- Perform vertical transportation equipment consulting and inspection services
- Generate and file inspection reports with Agencies Having Jurisdiction (AHJs)
- · Coordinate services with field and office staff

Elevator Inspections, Inc.

Operations Manager & QEI | 2020 - 2021

- · Managed daily operations in Palm Beach Florida area
- · Developed initiatives to increase market share and profitability
- · Coordinated operations with field and office staff
- Oversaw elevator inspections with QEI personnel
- Provided customer service support

OZ Management

Marketing and Sales Director | 2014-2016

- Led all marketing and business development initiatives for business development and brand positioning
- Organized sales events, training seminars and product showcases
- Installed new elevators and elevators
- Liaised with account managers for project delivery
- Oversaw customer service activities to ensure level of quality

EDUCATION

Business Management - Tallahassee Community College | 2014-2016



ELEVATOR CERTIFICATIONS

NAESA QEI Certification # C6847



BUREAU VERITAS NATIONAL ELEVATOR INSPECTION SERVICES, INC.

VERTICAL TRANSPORTATION EQUIPMENT CONSULTING SERVICES

PROJECT PORTFOLIO

Client **Project Name** Location Start Date End Date Fee Range Scope of Work Sector Avalon Bay Multiple properties Multiple Residential Jan-2021 Present \$1,5M-\$3M VTE Consulting Services Communities across the US locations across all properties, including condition assessments, capital Denver Public District-wide Elevator Multiple Education Jun-2023 Present \$500k-VTE Consulting Services for Schools Inspections and locations \$1,5M maintenance provider Consulting oversight including audits. non-compliance reporting. and inspections and test witnessing across all K-12 school locations. Altoona Data Center Meta Platforms. Altoona, IA Industrial May-2023 TBC <\$10k VTE Consulting Services Inc. (Facebook) contract for device condition assessments and capital planning. Millenium Partners JFK International Jamaica, NY Aviation Mar-2024 TBC \$100k-VTE Consulting Services to Airport Jet Blue \$300k commission and test Terminal 6 witnessing for 38 elevators at the new terminal. New York City **Elevator Consulting** New York, NY Education Apr-2022 Present \$3M-\$5M VTE Consulting Services at Department of and Inspection DOE K-12 locations. Education Services for K-12 including condition locations in Queens. assessments, specification Brooklyn and Staten reviews, construction Island. documents, bid assistance and tendering, code compliance inspections, and construction Penn State Health 100 Crystal Dr. Building Hershey, PA Healthcare Aug-2023 Present \$25k-\$50k VTE Consulting Services for Elevator 5 devices at the location, Modernizations including condition assessments, construction Prime Healthcare Multiple locations Oct-2023 Multiple Healthcare \$50k-\$100k Present VTE Consulting Services Management across the US locations across all properties. including condition assessments, capital

Last Rev.: 11/20/2023



BUREAU VERITAS NATIONAL ELEVATOR INSPECTION SERVICES, INC.

VERTICAL TRANSPORTATION EQUIPMENT CONSULTING SERVICES

PROJECT PORTFOLIO

Last Rev.: 11/20/2023

Client	Project Name	Location	Sector	Start Date	End Date	Fee Range	Scope of Work
Romanyck Consulting Corp.	Veteran Affairs Hospitals, VISN 7	Various Locations	Healthcare	Oct-2020	Present	\$50k-\$100k	VTE Consulting Services contract for device condition assessments at multiple locations within the VISN.
Romanyck Consulting Corp.	Veteran Affairs Hospitals, VISN 6	Various Locations	Healthcare	Mar-2023	Present	\$100k- \$300k	VTE Consulting Services contract for device condition assessments at multiple locations within the VISN.
Romanyck Consulting Corp.	Veteran Affairs Hospitals, VISN 23	Various Locations	Healthcare	Mar-2023	Present	\$100k- \$300k	VTE Consulting Services contract for device condition assessments at multiple locations within the VISN.
San Leandro Hospital	Elevator Modernization Consulting ServicesLEVATOR MODERNIZATION CONSULTING SERVICES	San Leandro, CA	Medical	5-May-23	6-May-24	\$25k-\$50k	Equipment Survey and Report, Equipment Specifications, Bid Assistance, Construction Services, Maintenance Specifications
Simon Properties	Multiple properties across the US	Multiple locations	Retail	Nov-2021	Present	\$500k- \$1,5M	VTE Consulting Services across all properties, including condition assessments, capital
Town of Farmville	Modernization of freight elevator at the Farmville Water Treatment Plant	Farmville, Virginia	Industrial	May-2023	Present	\$10k-\$25k	VTE Consulting Services for freight elevator, including condition survey, capital planning, specifications
Wyndham Grand Pittsburg Downtown	VTE Condition Assessment and Modernization Consulting Services	Pittsburgh, Pennsylvania	Hotel	5/9/2023	5/10/2024	\$10k-\$25k	Elevator Maintenance Audit Consulting Modernization, Construction Documents
Wyndham Hotels	Wyndham Grand Hotel Elevator Modernizations	Pittsburgh, PA	Hospitality	May-2023	Present	\$25k-\$50k	VTE Consulting Services for 10 devices at the location, including condition assessments, construction



3308 Preston Road, Suite 350-164 Plano, Texas 75093

WWW.ROMANYKCONSULTING.COM

(855) 424-3838

April 7, 2023

RE: Letter of Recommendation for Bureau Veritas-National Elevator Inspection Service (BV-NEIS)

- a. Client Name: Romanyk Consulting Corp. (RCC)
- b. Project Description: Department of Veterans Affairs, VISN 12 Facility Condition Assessment (FCA) (contract number VA101F17D2911 36C10F21F0027). This project involved hands-on inspection of the architectural, mechanical, electrical, plumbing, structural, and vertical transportation systems within 334 buildings. The team assessed a total of 10,159,852 gross square feet for eight VA medical center campuses located in Illinois, Michigan and Wisconsin.
- c. Role of Consultant: BV-NEIS served as a subconsultant to Romanyk Consulting Corp. (RCC). BV-NEIS provided Vertical Transportation Equipment (VTE) Consulting Services for all eight VA Medical Center campuses.
 - REFERENCE: Throughout the duration of the VISN 12 FCA, the BV-NEIS team (led by Tony Tovsen) conducted thorough investigation services. BV-NEIS provided high-quality documentation of the condition of the elevators, identified deficiencies and recommended corrective actions. BV-NEIS delivered each station's report on time. RCC highly recommends the BV-NEIS for future contracts.
- d. Actual Completion Date: 2/23/2023e. Contract Value (BV-NEIS): \$114,658.89

Based upon BV-NEIS' high-quality performance on the VISN 12 FCA, RCC recently awarded the firm two additional contracts for VTE Consulting Services. These are the:

 VISN 23 FCA—assessment of 325 buildings/structures, totaling 7,777,499 GSF on ten VA Medical Center campuses located in Iowa, North Dakota, South Dakota, Nebraska, and Minnesota.

Scheduled Completion Date: 3/18/2024; Contract Value (BV-NEIS): \$142,740

• VISN 6 FCA—assessment of 281 buildings, totaling 7,187,882 GSF on seven VA Medical Center campuses

located in Virgina and North Carolina. Scheduled Completion Date: 3/18/2024 Contract Value (BV-NEIS): \$101,843.96

Should you have any questions regarding BV-NEIS or the firm's performance on past and/or current projects, please feel free to call or email me.

Sincerely,

Ann Seibert, CPSM

Business Development Manager

Romanyk Consulting Corp.

Email: Ann.Seibert@RomanykConsulting.com

Cell: (602) 402-0046

Office: (855) 424-3838 ext. 305



Letter of Recommendation

It is my pleasure to provide this Letter of Recommendation for Bureau Veritas National Elevator Inspection Services. In 2021 and 2022 BV NEIS has successfully performed a number of elevator consulting services for Avalon Willoughby Square, a residential high rise building with 59 floors and 826 apartments.

Throughout 2021 and 2022 the building faced a number of challenges with passenger elevators, as well as hydraulic auto lifts. These challenges included, but were not limited to various malfunctions, entrapments, major piston repairs, billing issues, long lead times, overpriced proposals, etc. Throughout these projects and events BV NEIS remained a steadfast partner to my team, consistently and firmly holding the elevator vendor accountable to contacted terms and conditions, as well as pushing back on any overpriced estimates. Bureau Veritas' team attended multiple conference calls and could always be counted on to provide their professional assessment backed up by strong factual data.

Please see additional details below

- a. Client Name: AvalonBay Avalon Willoughby Square
- b. Project Description: Elevator Inspections, General Consulting Services and Maintenance Evaluations.
- c. Role of the Individual (duties, responsibilities, and accomplishments):
 - Jurisdiction required elevator inspections performed each year
 - Maintenance Evaluations of the elevator equipment were performed for 2021, and 2022.
 - The last major consulting project contracted was the repair of the hydraulic elevator system for A12 Automobile Lift, and review of the submitted Contractor proposal of \$318,160.53 to replace the Cylinder and Piston system.
- d. Project Actual or Expected Completion Date:
 - Elevator and escalator Inspections, and Maintenance Evaluations were performed in 2021 and 2022.
 - Consulting Services for A12 Cylinder Replacement project began February 2021 and concluded in October 2021.





- e. Project Budget and Modernization Project Final Cost: Inspections are on-going.
 - Original Project Costs for remedies proposed by the contractor was \$318,160.53. Based upon BV-NEIS' survey and assessment of the elevator system, AvalonBay challenged the findings and recommendations of the service provider, and the contractor bore the majority of costs to repair the existing system and agreed to upgrade the slide guides to Heavy Duty slide guides to help prevent piston scoring, which the contractor had incorrectly attributed to external causes that were excluded from the PM Service Agreement. Total cost bore by AvalonBay was reduced to \$21,800 for the upgrade of the slide guides.

f. Reference Contact:

Should you need any additional information please feel free to reach out to me directly at (718) 858-8167 or via email at Albert_Gorbach@avalonbay.com

Respectfully,

Albert Gorbach

General Maintenance Manager

AvalonBay Communities, Inc.

AVA DoBro - 100 Willoughby Street

Avalon Willoughby Square - 214 Duffield Street

AVA Fort Greene - 343 Gold St

Brooklyn, New York 11201

Avalon Brooklyn Bay - 1501 Voorhies Ave

Brooklyn, New York 11235

Office: (718) 858-8167 Fax: (718) 643-1589

Albert Gorbach@avalonbay.com



Letter of Recommendation

April 5, 2023

- a. Client Name: Macy's
- b. Project Description: Annual Elevator/Escalator Inspection and Test Witnessing Services at all locations nationwide.
- c. Role of the Individual (duties, responsibilities, and accomplishments):
 - The assigned BV-NEIS QEI certified inspector coordinates with the facilities manager at each of our locations and the local elevator service company, to complete jurisdictional required elevator inspections and test witnessing each year. This has been successfully completed as required by Macy's and the corresponding AHJ annually.

NEIS has provided excellent service and has been nimble to the extent that retail has a lot of moving parts so coordination of inspections is a key part of the business model.

Re-inspections where needed are scheduled without delays and reporting is timely.

- d. Project Actual or Expected Completion Date: 1980 to Present.
- e. BV-NEIS has been the sole provider of vertical transportation equipment (VTE) thirdparty inspection services provider for Macy's retail locations across the country since 1980.
- f. Contract Value: \$3,000,000. BVNEIS operates on a per unit/hour basis depending on device due dates. Budget values are not applicable.

Regards,

Raymond Polcino

Director Vertical Transportation | Macy's, Inc.

Mobile: 856-816-5384

Email: raymond.polcino@macys.com







CASE STUDY

MODERNIZATION OF 14 ELEVATORS

HATFIELD FEDERAL COURTHOUSE PORTLAND, OR

BUSINESS CHALLENGE

The Hatfield Federal Courthouse is undergoing major renovations and upgrades. All vertical transportation devices in the building are being modernized to comply with seismic, ADA and other code requirements. Upgrading the elevators will also increase reliability, reduce operations and maintenance costs, improve energy efficiency of the facility, and provide safe and efficient circulation of building occupants.

SCOPE OF WORK

Field survey, capital planning, design development, feasibility study, construction documents, construction administration.

BV SOLUTION

The BV-NEIS consulting team is collaborating with the client's design & construction team to perform field surveys, capital planning, design development and other services to achieve code compliance, operational reliability and energy efficiency targets for the 14 devices.

MOVE FORWARD WITH CONFIDENCE WITH BV's ELEVATOR SERVICES

Our solutions and services help you reduce risk, improve performance, meet the challenges of quality, and ensure safety for all your vertical transportation devices.

IMPORTANT INFO:

TEAM

- · Cory Hunter
- · Jeff Sena
- · Andre Chionh

CLIENT REFERENCE

GSA, David Mery, Field Office Manager, david.mery@gsa.com

PROJECT VALUE/CONSULTANT FEES

\$3.3 Million/\$45,000

DATES

2022 - Ongoing





CASE STUDY

MODERNIZATION OF 9 ELEVATORS

GSA BPA 905 BUILDING PORTLAND, OR

BUSINESS CHALLENGE

: The elevators at this GSA building were obsolete, unreliable and provided insufficient circulation for users. The GSA design and construction group led the modernization project for the 9 elevators in the building. BV-NEIS consultants collaborated through all stages of the project with the client to ensure all devices would provide an efficient and safe service, be code compliant, provided energy efficiency, and reduced the building's operation and maintenance expenses.

SCOPE OF WORK

Condition assessments, capital planning, design development, construction documents, construction administration, bid assistance and tendering, commissioning, final load testing.

BV SOLUTION

The William Kenzo Nakamura Federal Courthouse is now equipped with code compliant updated elevators, which ensure the safety and operational efficiency of occupants and visitors.

MOVE FORWARD WITH CONFIDENCE WITH BV's ELEVATOR SERVICES

Our solutions and services help you reduce risk, improve performance, meet the challenges of quality, and ensure safety for all your vertical transportation devices.

IMPORTANT INFO:

TEAM

- · Cory Hunter
- · Jeff Sena
- · Andre Chionh

CLIENT REFERENCE

AECOM.

Paul Webber, Project Manager, paul.c.weber@aecom.com

PROJECT VALUE/CONSULTANT FEES

\$2.4 Million/\$40,000

DATES

2016-2020





CASE STUDY

MODERNIZATION OF 5 ELEVATORS

GSA 911 BUILDING PORTLAND, OR

BUSINESS CHALLENGE

Proprietary equipment obsolescence and non-compliance were the main issues that led the GSA team to modernize the elevators at the 911 Building. BV-NEIS consultants supported the project to plan the capital expenditures, develop device design, oversee the bid tendering on behalf of the client, administer the construction of the elevators, and negotiate the maintenance contract for when the equipment was fully operational.

SCOPE OF WORK

Capital planning, design development, construction documents, construction administration, bid assistance and tendering, final load testing, maintenance contract negotiation.

BV SOLUTION

The BV-NEIS team ensured modern, code compliant, energy efficient elevators were installed at the GSA 911 building, resulting in reliable and safe circulation of passengers throughout the building, and reduced OpEx for its owners...

MOVE FORWARD WITH CONFIDENCE WITH BV's ELEVATOR SERVICES

Our solutions and services help you reduce risk, improve performance, meet the challenges of quality, and ensure safety for all your vertical transportation devices.

IMPORTANT INFO:

TEAM

- Cory Hunter
- · Andre Chionh

CLIENT REFERENCE

AECOM,

Paul Webber, Project Manager, paul.c.weber@aecom.com

PROJECT VALUE/CONSULTANT FEES

\$1.5 Million/\$38,000

DATES

2016-2020





CASE STUDY

MODERNIZATION OF 2 ELEVATORS

US CUSTOMS HOUSE PORTLAND, OR

BUSINESS CHALLENGE

This historic building's vertical transportation devices needed to be modernized to meet current code requirements, and to provide a safe and reliable service to users. The historic building underwent a complete retrofit to prepare it for commercial use.

SCOPE OF WORK

Design development, construction documents, construction administration, bid assistance and tendering.

BV SOLUTION

By analyzing the traffic circulation of the new project's new tenants, developing the design of the elevators, overseeing the bid and tendering aspects of the equipment procurement process, and administering the VTE construction phase, BV-NEIS consultants ensured the tenants and visitors now can circulate safely and efficiently throughout the areas, and that operations and maintenance expenses are in accordance with terms negotiated with the manufacturer.

MOVE FORWARD WITH CONFIDENCE WITH BV's ELEVATOR SERVICES

Our solutions and services help you reduce risk, improve performance, meet the challenges of quality, and ensure safety for all your vertical transportation devices.

IMPORTANT INFO:

TEAM

Cory Hunter

CLIENT REFERENCE

COLLIER'S, Mark Winter, Regional Engineering Manager, Mark.Winder@colliers.com

PROJECT VALUE/CONSULTANT FEES

\$650,000/\$30,000

DATES

2019-2020



www.bvna.com



State of West Virginia Agency Expression of Interest Architect/Engr

Proc Folder:

1393933

Doc Description: A&E Service- Hamblin Hall Elevator Renovation/Modernization

Reason for Modification:

Proc Type:

Agency Contract - Fixed Amt

Date Issued Solicitation Closes Solicitation No Version AEOI 0490 WSC2400000005 2024-03-12 2024-03-28 14:30

BID RECEIVING LOCATION

WEST VIRGINIA STATE UNIVERSITY 5000 FAIRLAWN AVENUE FERRELL HALL RM 301

INSTITUTE

WV 25112

VENDOR

Vendor Customer Code:

Vendor Name: Bureau Veritas National Elevator Inspection Services, Inc.

Address:

Street: 11973 Westline Industrial Drive, Suite 100

City: St. Louis

State: MO

Country: USA

Zip: 63146

Principal Contact: Gloria Duque, Business Development Manager

Vendor Contact Phone: 917-951-5951

Extension:

FOR INFORMATION CONTACT THE BUYER

Jerry D Rush 304-558-3397

jerry.rush@wvstateu.edu

Vendor

Signature >

FEIN# 76-0831999

DATE 3/26/2024

subject to all terms and conditions contained in this solicitation

Date Printed:

Mar 12, 2024

Page:

FORM ID: WV-PRC-AEOI-002 2020/05

Bid Closing Time 2:30pm

Bid Closing Date: 03128/24

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